

UNITED STATES

Scenario 1 – Base Scenario

Key elements:

- For the Industrialized Countries (ICs), the volumes of outbound international letters and flats are assumed to decline by 8.5% and 12% annually, respectively, in the 2014-2017 cycle and by 5% and 8%, respectively, in the 2018-2021 cycle.
- Small packets are assumed to increase by 10% annually. For Developing Countries (DCs), the volumes of outbound letters and flats are assumed to decline by 6% annually in the 2014-2017 cycle and by 4% annually in the 2018-2021 cycle with no change in the volume of small packets.
- For three countries specializing in e-commerce (China, Hong Kong, Singapore) (ECs), changes in letters and flats are assumed to be the same as for DCs, but the volume of outbound small packets is assumed to grow by 30% per year in the 2014-2017 cycle and by 20% in the 2018-2021 cycle.
- Domestic postage rates in the ICs are assumed to increase annually by 4% for letters and flats and by 2% for small packets in the 2014-2017 cycle and by 3% for all shapes in the 2018-2021 cycle.
- The domestic postage equivalent to terminal dues (Equivalent Domestic Postage) is 70% of the retail domestic postage rates for "first class" or "priority" domestic service.

For more details of the scenario, see the Terminal Dues Model, file 9g.

Table TM1. United States - volumes

Scenario

1

Millions of USD

1 SDR = 1.39699 USD Jan-Apr 2016.

EDP = 70% domestic postage

No			2014	2015	2016	2017	2018	2019	2020	2021	2014-17 cyde	2018-21 cyde
Outbound volumes - letter post												
4	IC	Industrialized countries	378	353	332	314	307	303	299	297	1,376	1,207
4	DC	Developing countries	98	94	91	88	89	90	92	94	371	364
4	EC	E-commerce countries	23	22	22	22	23	24	25	26	90	98
4	WLD	World	498	469	445	425	420	417	416	417	1,838	1,669
Outbound volumes - small packets												
3	IC	Industrialized countries	53	59	64	71	78	86	94	104	247	362
3	DC	Developing countries	27	29	32	36	39	43	47	52	124	181
3	EC	E-commerce countries	9	10	11	12	14	15	16	18	43	63
3	WLD	World	89	98	108	119	131	144	158	174	414	606
Inbound volumes - letter post												
8	IC	Industrialized countries	322	301	283	268	262	258	255	254	1,174	1,030
8	DC	Developing countries	72	70	68	67	66	66	65	65	278	262
8	EC	E-commerce countries	77	86	98	115	130	148	170	196	376	644
8	WLD	World	471	457	450	450	458	472	491	515	1,829	1,936
Inbound volumes - small packets												
7	IC	Industrialized countries	45	50	55	61	67	73	81	89	211	309
7	DC	Developing countries	26	27	27	28	29	30	31	32	108	123
7	EC	E-commerce countries	36	46	60	78	94	113	135	162	220	504
7	WLD	World	107	123	143	167	190	216	247	283	540	935

Table TM2. United States - preferences and financial transfers, LP

Scenario

1

Millions of USD

1 SDR = 1.39699 USD Jan-Apr 2016.

EDP = 70% domestic postage

No		2014	2015	2016	2017	2018	2019	2020	2021	2014-17 cyde	2018-21 cyde
Inward TD preference (TD - EDP)											
56	IC Industrialized countries	-134	-140	-133	-125	-140	-157	-176	-198	-532	-671
56	DC Developing countries	-52	-60	-61	-62	-59	-60	-60	-60	-235	-239
56	EC E-commerce countries	-65	-92	-119	-154	-158	-184	-213	-244	-430	-798
56	WLD World	-250	-292	-313	-341	-357	-401	-449	-502	-1,196	-1,709
Inward TD preference (TD % EDP)											
68	IC Industrialized countries	56%	57%	61%	65%	63%	62%	60%	59%	60%	61%
68	DC Developing countries	39%	36%	37%	37%	43%	45%	47%	49%	37%	46%
68	EC E-commerce countries	36%	33%	32%	31%	42%	44%	47%	50%	33%	47%
68	WLD World	49%	47%	49%	49%	53%	53%	53%	54%	49%	53%
Outward TD preference (EDP - TD)											
60	IC Industrialized countries	159	128	129	133	141	152	165	179	548	637
60	DC Developing countries	-8	-9	-3	0	2	4	6	11	-21	23
60	EC E-commerce countries	-4	-3	-1	-1	-1	0	1	2	-10	1
60	WLD World	146	116	124	132	142	155	172	192	518	661
Outward TD preference (TD % EDP)											
72	IC Industrialized countries	61%	67%	67%	67%	66%	65%	65%	64%	65%	65%
72	DC Developing countries	116%	117%	106%	100%	98%	95%	93%	90%	109%	93%
72	EC E-commerce countries	130%	123%	109%	106%	105%	101%	97%	94%	116%	99%
72	WLD World	69%	75%	73%	72%	72%	71%	71%	70%	72%	71%
Net transfers											
64	IC Industrialized countries	25	-12	-4	8	1	-5	-11	-18	17	-34
64	DC Developing countries	-60	-69	-64	-63	-58	-56	-54	-50	-255	-217
64	EC E-commerce countries	-69	-96	-120	-155	-159	-184	-212	-242	-440	-797
64	WLD World	-103	-177	-189	-210	-216	-245	-277	-310	-678	-1,048
Total transfers											
52	IC Industrialized countries	124	109	104	106	116	125	137	152	443	529
52	DC Developing countries	73	84	79	80	79	80	83	85	317	327
52	EC E-commerce countries	69	96	120	155	159	184	212	242	440	797
52	WLD World	265	289	304	341	353	390	432	478	1,199	1,653

Table TM3. United States - preferences and financial transfers, E

Scenario

1

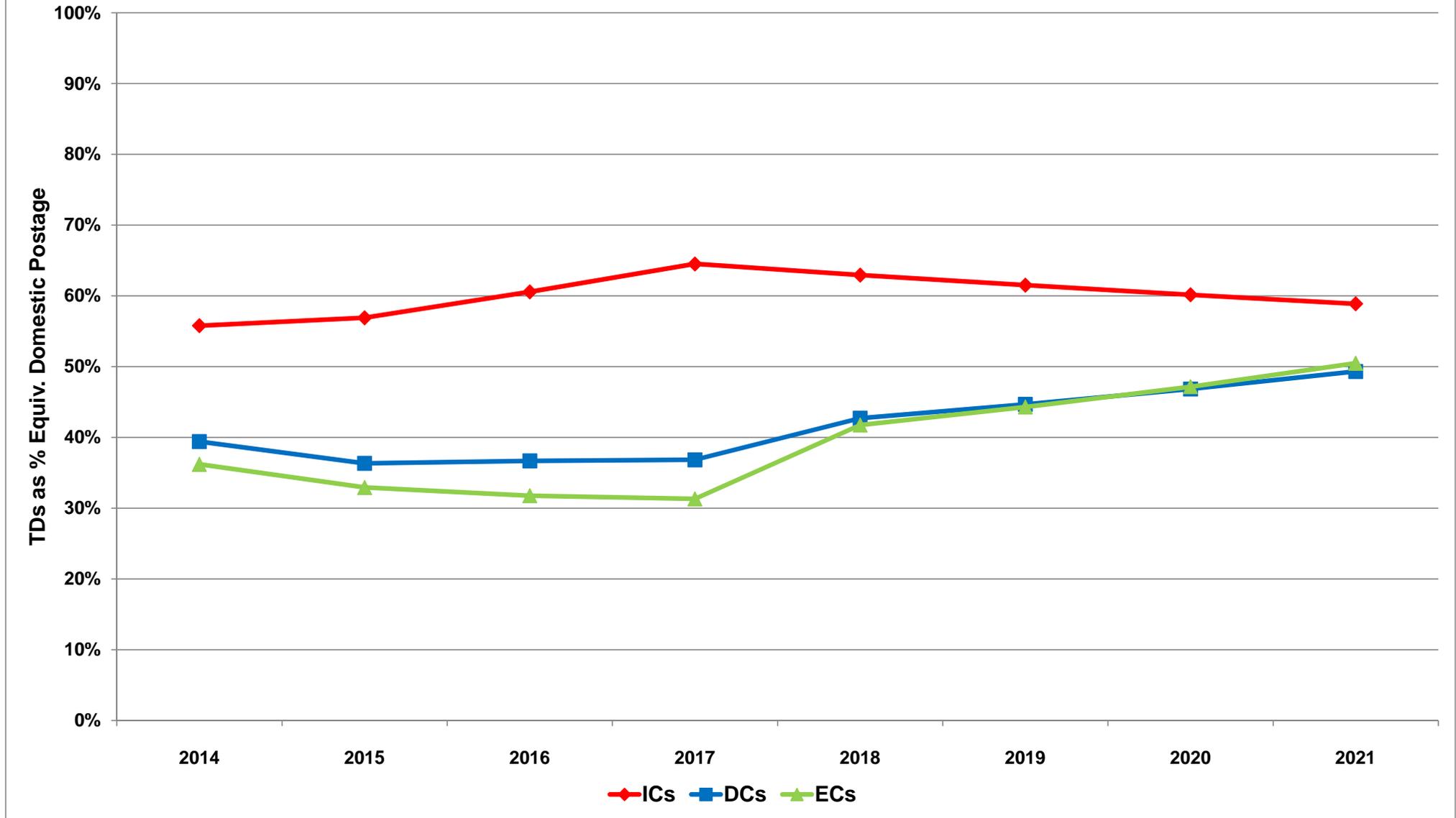
Millions of USD

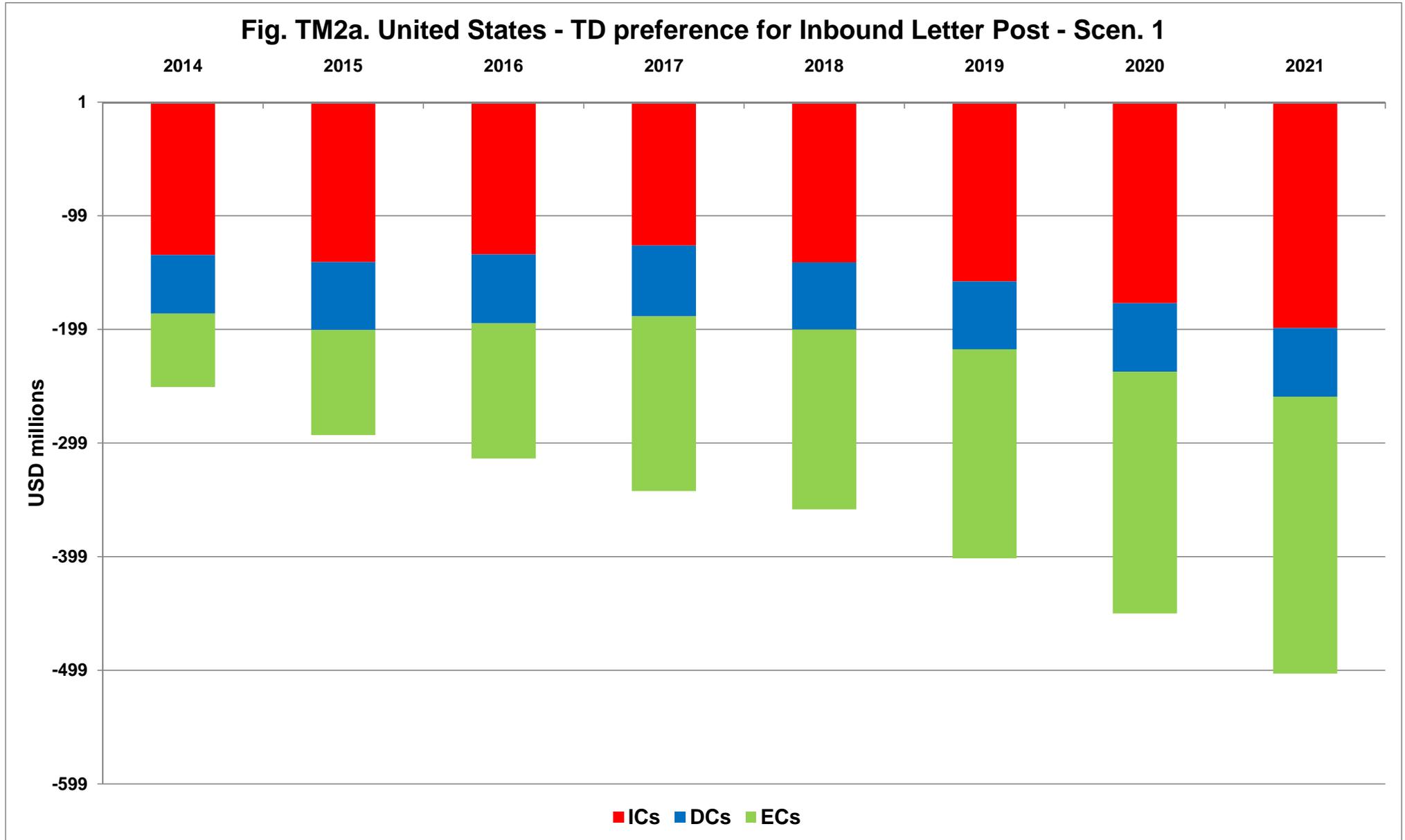
1 SDR = 1.39699 USD Jan-Apr 2016.

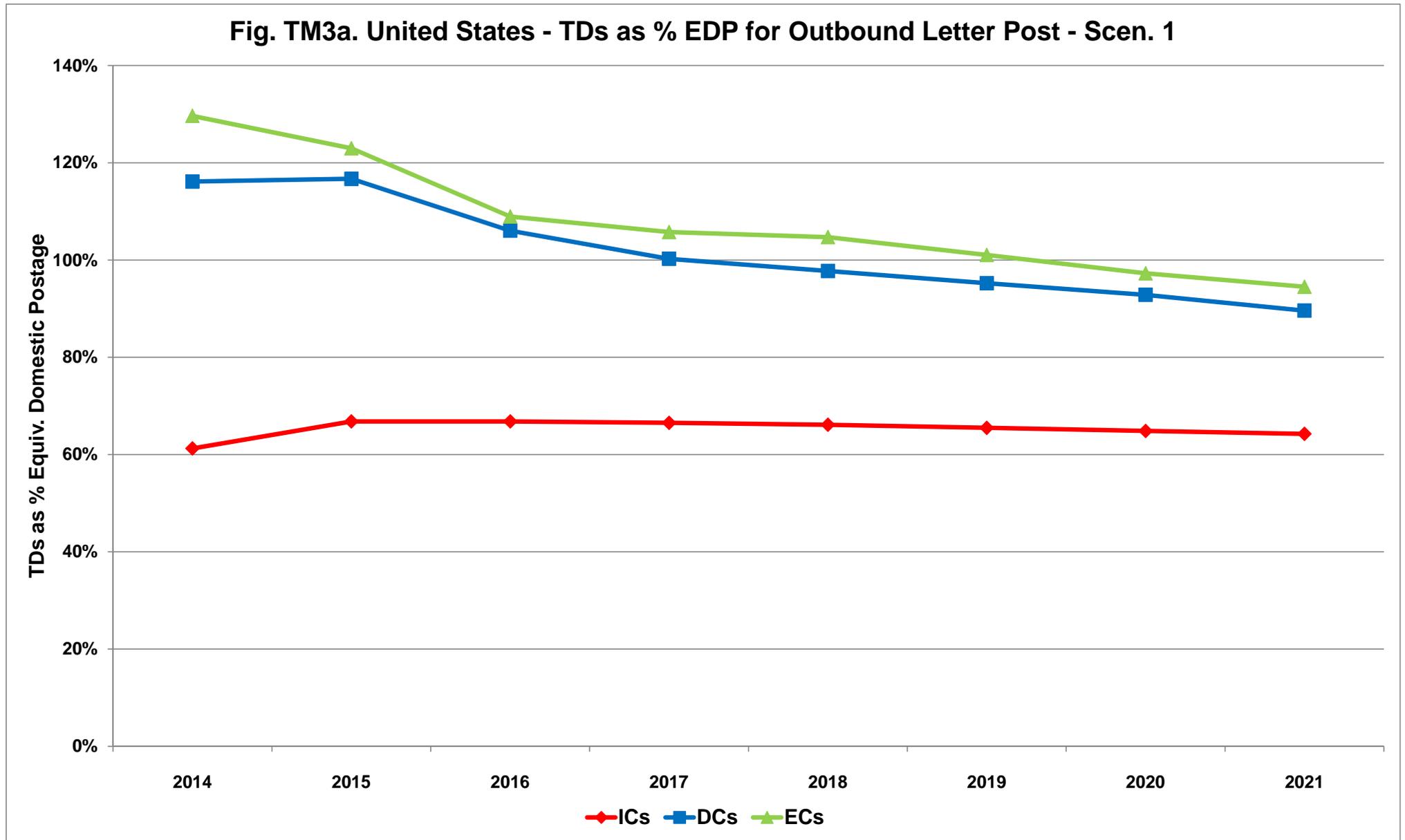
EDP = 70% domestic postage

No		2014	2015	2016	2017	2018	2019	2020	2021	2014-17 cyde	2018-21 cyde
Inward TD preference (TD - EDP)											
55	IC Industrialized countries	-85	-101	-114	-117	-133	-151	-171	-194	-416	-649
55	DC Developing countries	-35	-43	-48	-50	-47	-48	-49	-49	-176	-193
55	EC E-commerce countries	-53	-80	-110	-144	-148	-174	-202	-233	-386	-757
55	WLD World	-173	-224	-271	-311	-328	-373	-422	-476	-978	-1,599
Inward TD preference (TD % EDP)											
67	IC Industrialized countries	40%	41%	43%	48%	48%	48%	48%	48%	44%	48%
67	DC Developing countries	41%	37%	34%	34%	42%	44%	46%	49%	36%	45%
67	EC E-commerce countries	32%	29%	27%	27%	40%	43%	46%	50%	28%	45%
67	WLD World	38%	36%	36%	38%	43%	45%	47%	49%	37%	46%
Outward TD preference (EDP - TD)											
59	IC Industrialized countries	69	63	68	75	86	98	112	128	274	423
59	DC Developing countries	-12	-13	-3	0	1	2	4	8	-29	15
59	EC E-commerce countries	-4	-4	0	0	0	1	2	2	-8	5
59	WLD World	52	46	65	74	86	101	118	138	238	443
Outward TD preference (TD % EDP)											
71	IC Industrialized countries	55%	61%	62%	63%	62%	62%	62%	61%	60%	62%
71	DC Developing countries	139%	137%	106%	101%	99%	96%	94%	91%	119%	94%
71	EC E-commerce countries	139%	131%	102%	100%	99%	96%	93%	91%	115%	95%
71	WLD World	73%	78%	72%	72%	71%	70%	70%	69%	73%	70%
Net transfers											
63	IC Industrialized countries	-16	-38	-45	-42	-48	-53	-59	-66	-141	-226
63	DC Developing countries	-48	-57	-50	-50	-46	-46	-44	-41	-205	-177
63	EC E-commerce countries	-57	-83	-110	-144	-148	-173	-201	-231	-393	-752
63	WLD World	-120	-178	-206	-236	-242	-272	-304	-338	-740	-1,156
Total transfers											
51	IC Industrialized countries	64	82	94	100	114	129	146	165	341	555
51	DC Developing countries	59	70	64	67	66	69	71	74	261	280
51	EC E-commerce countries	57	83	110	144	148	173	201	231	393	752
51	WLD World	180	236	268	311	328	371	418	470	996	1,588

Fig. TM1a. United States - TDs as % EDP for Inbound Letter Post - Scen. 1







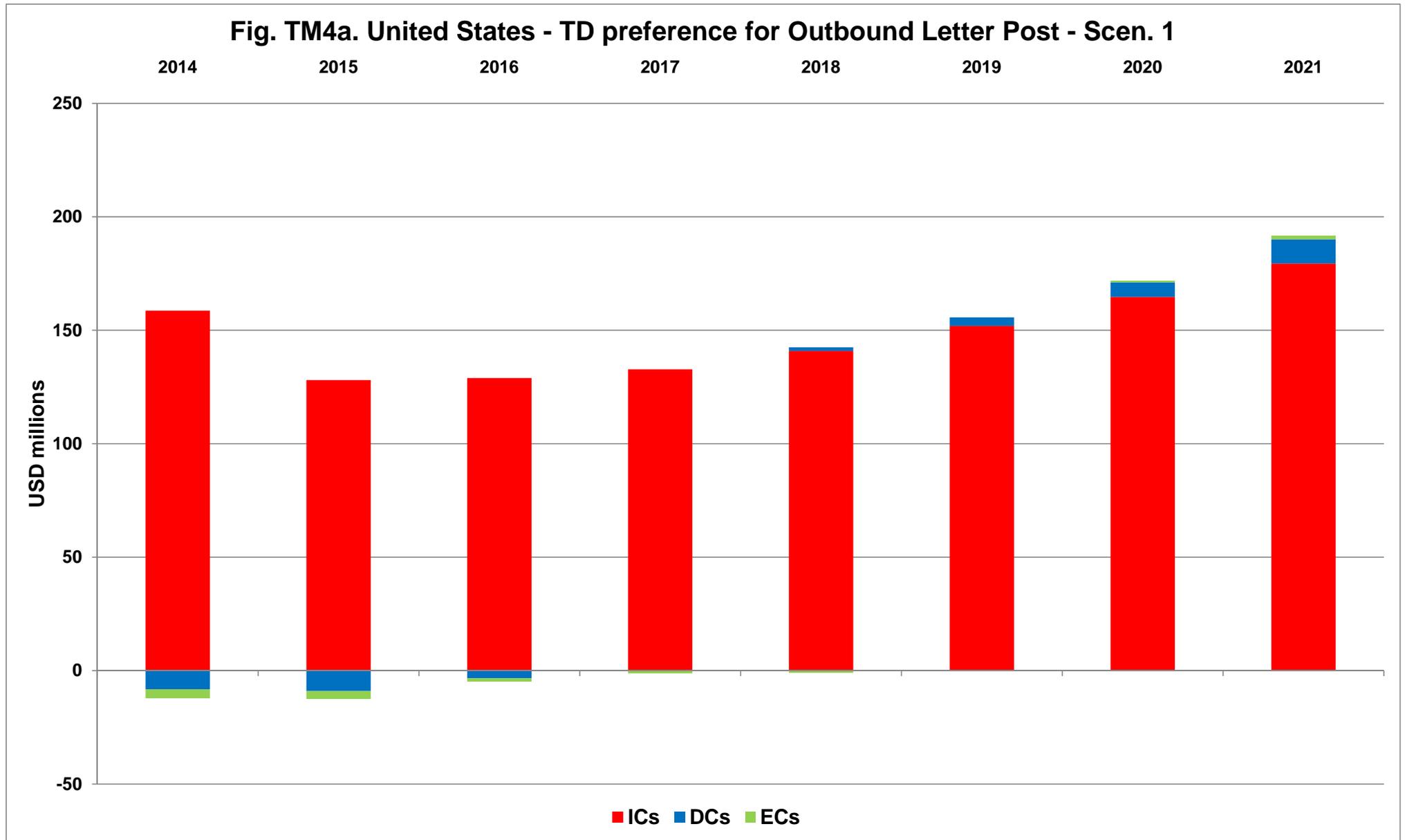


Fig. TM5a. United States - Net Financial Transfers for Letter Post - Scen. 1

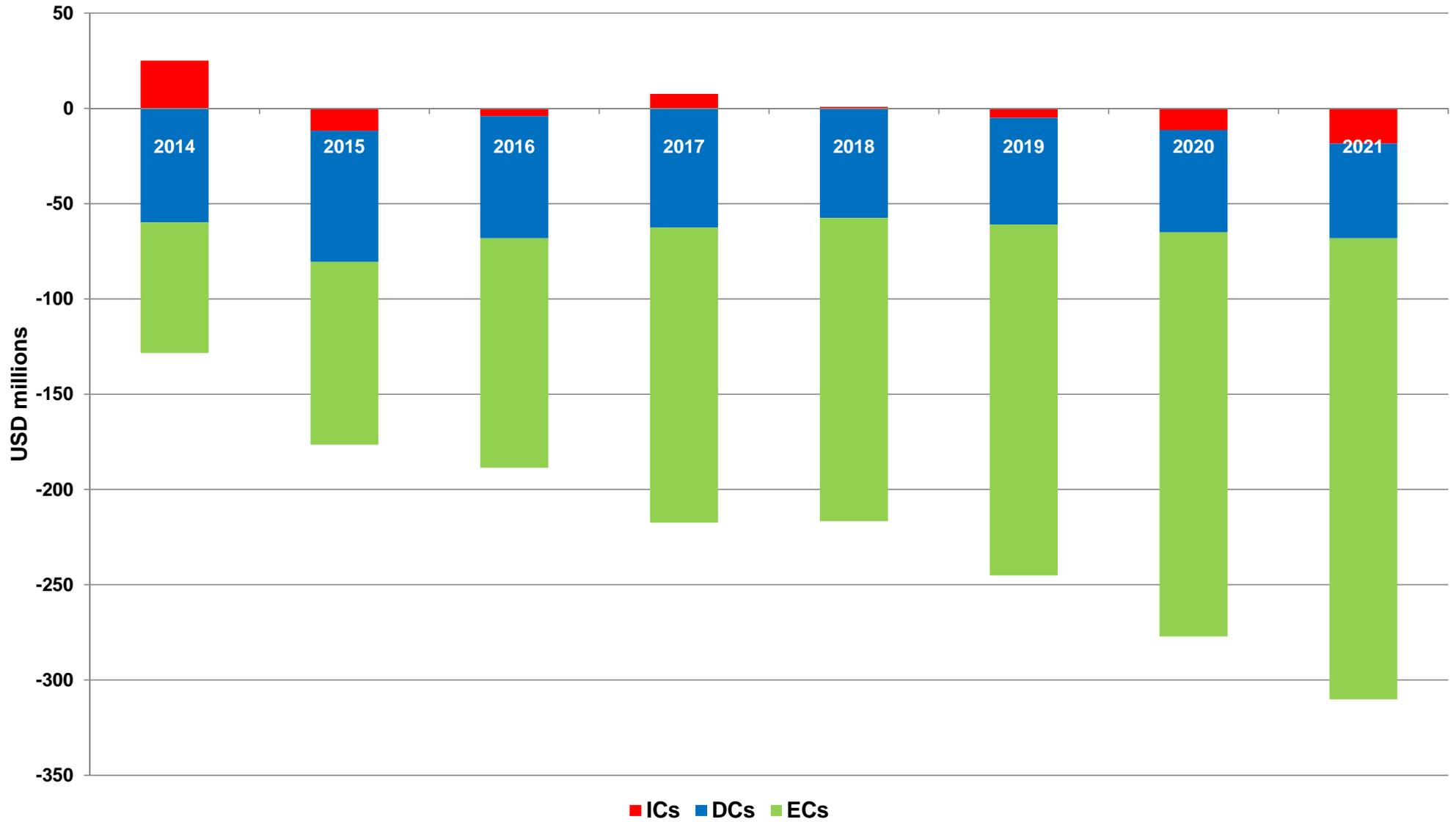
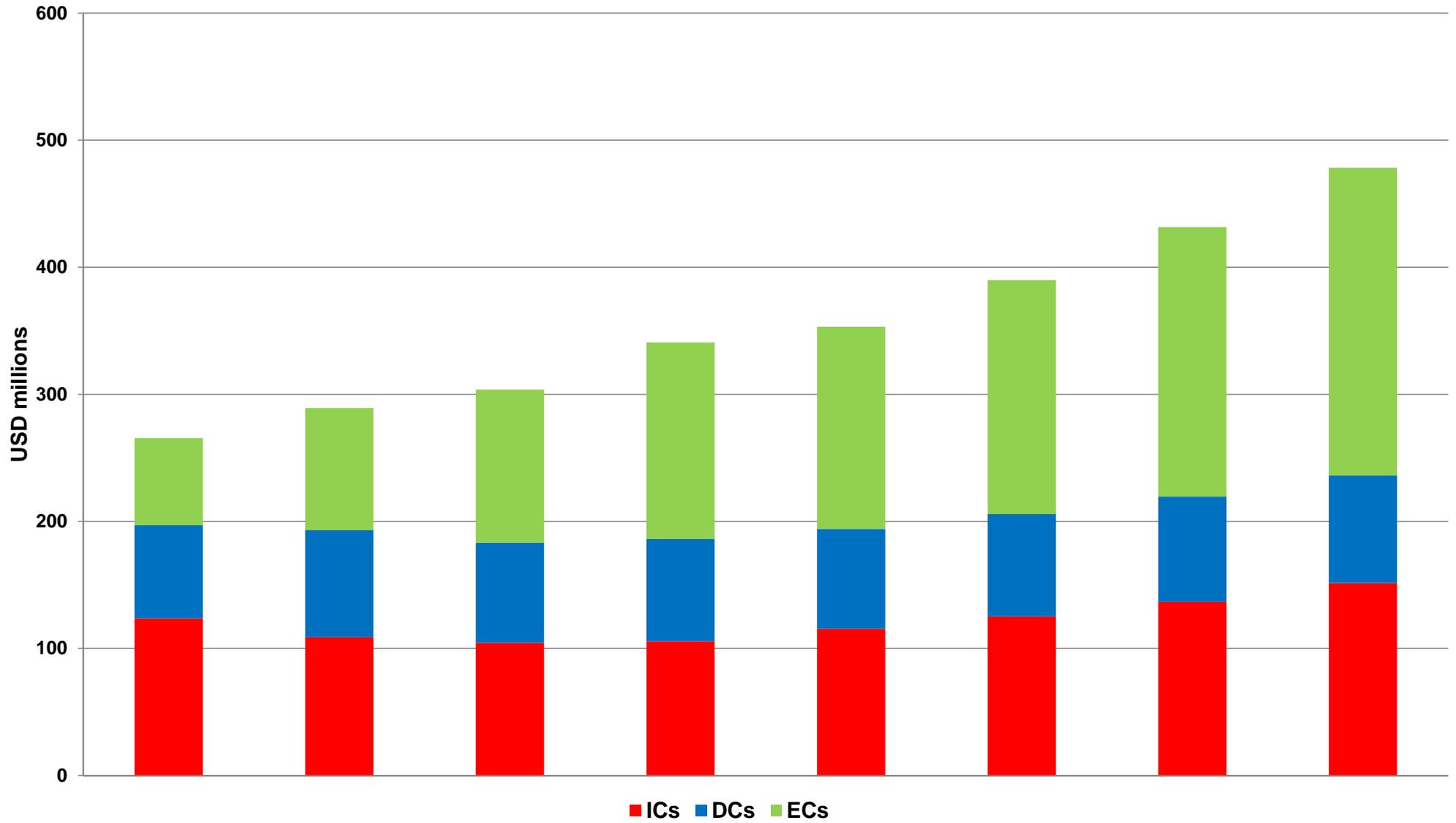
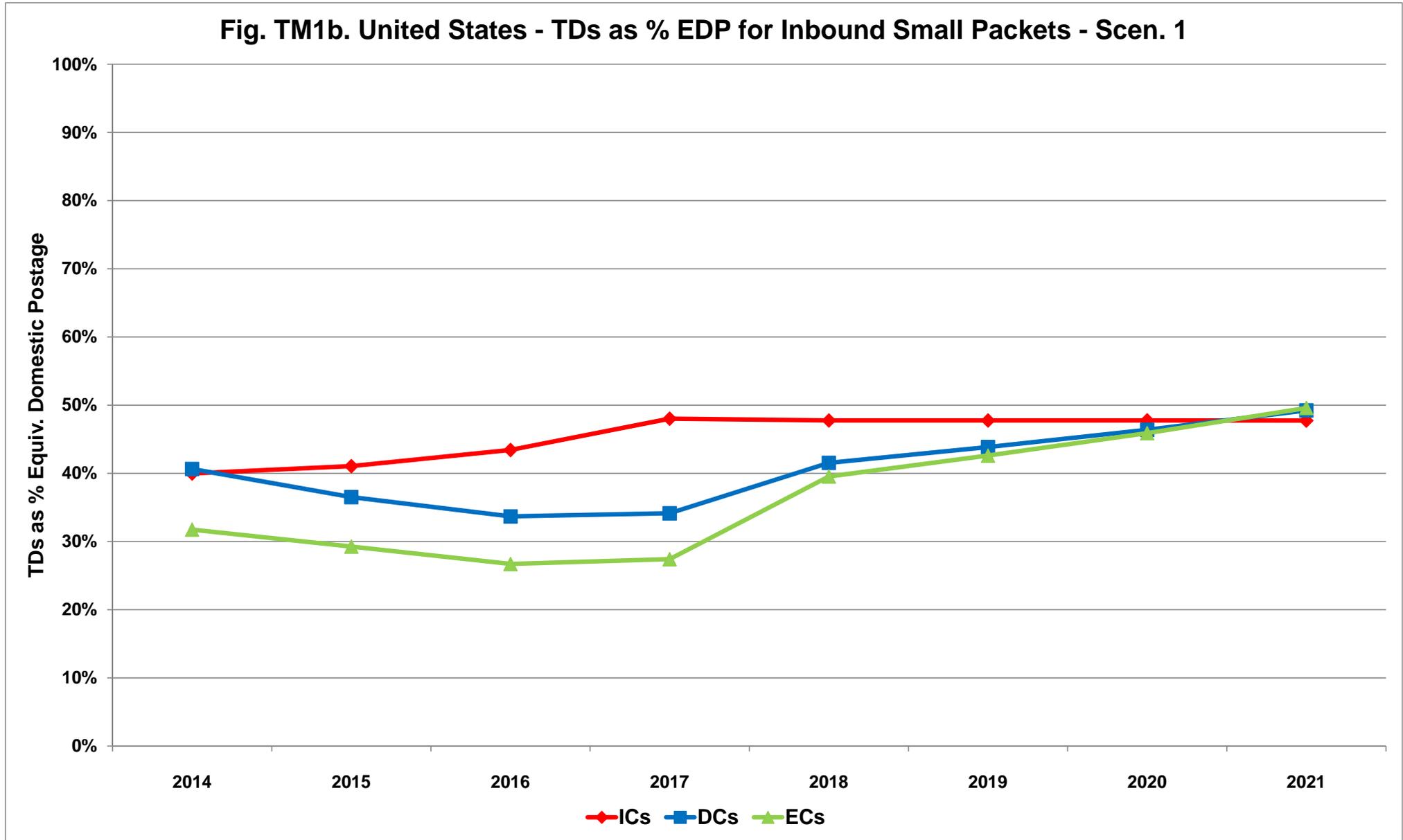
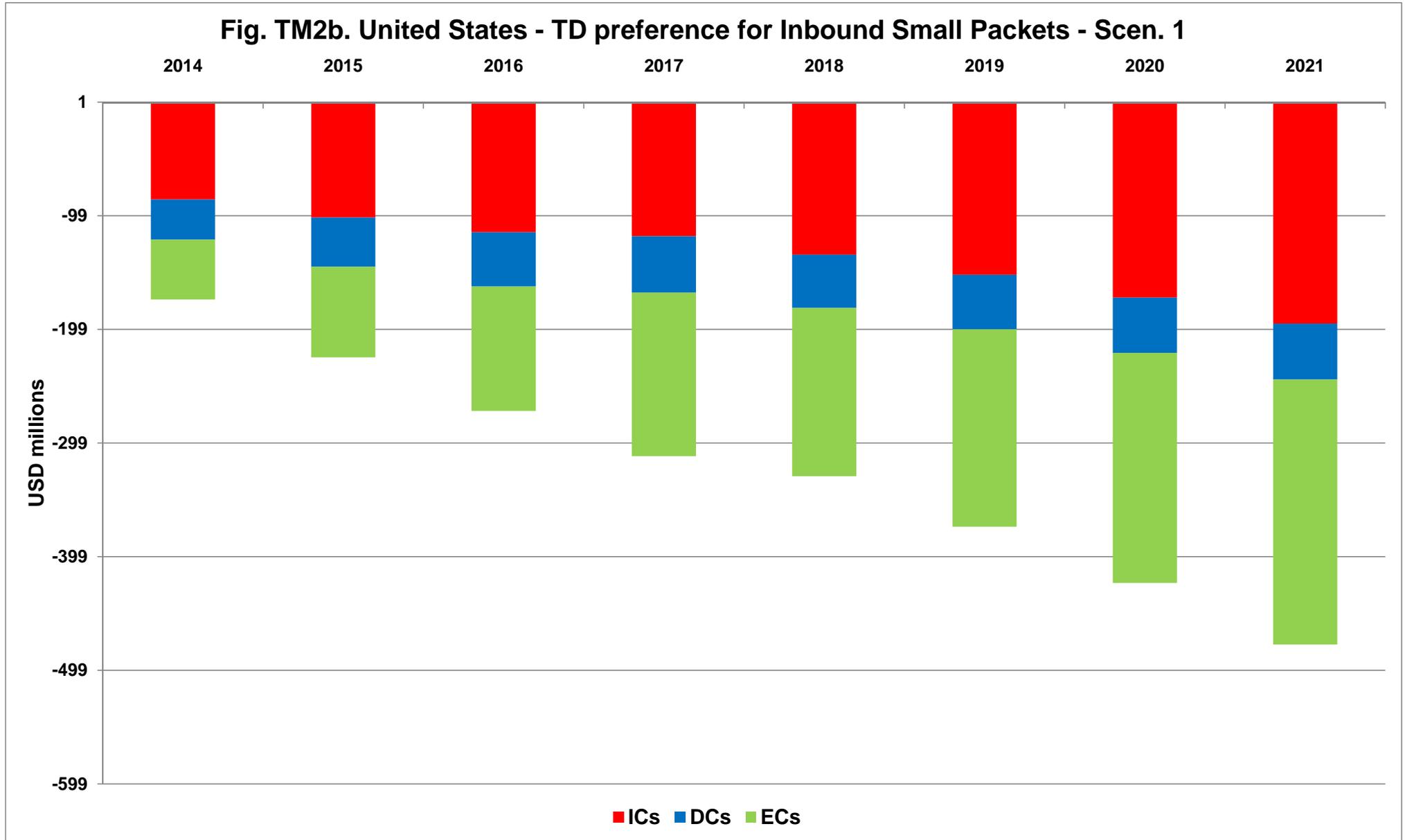


Fig. TM6a. United States - Total Financial Transfers for Letter Post - Scen. 1







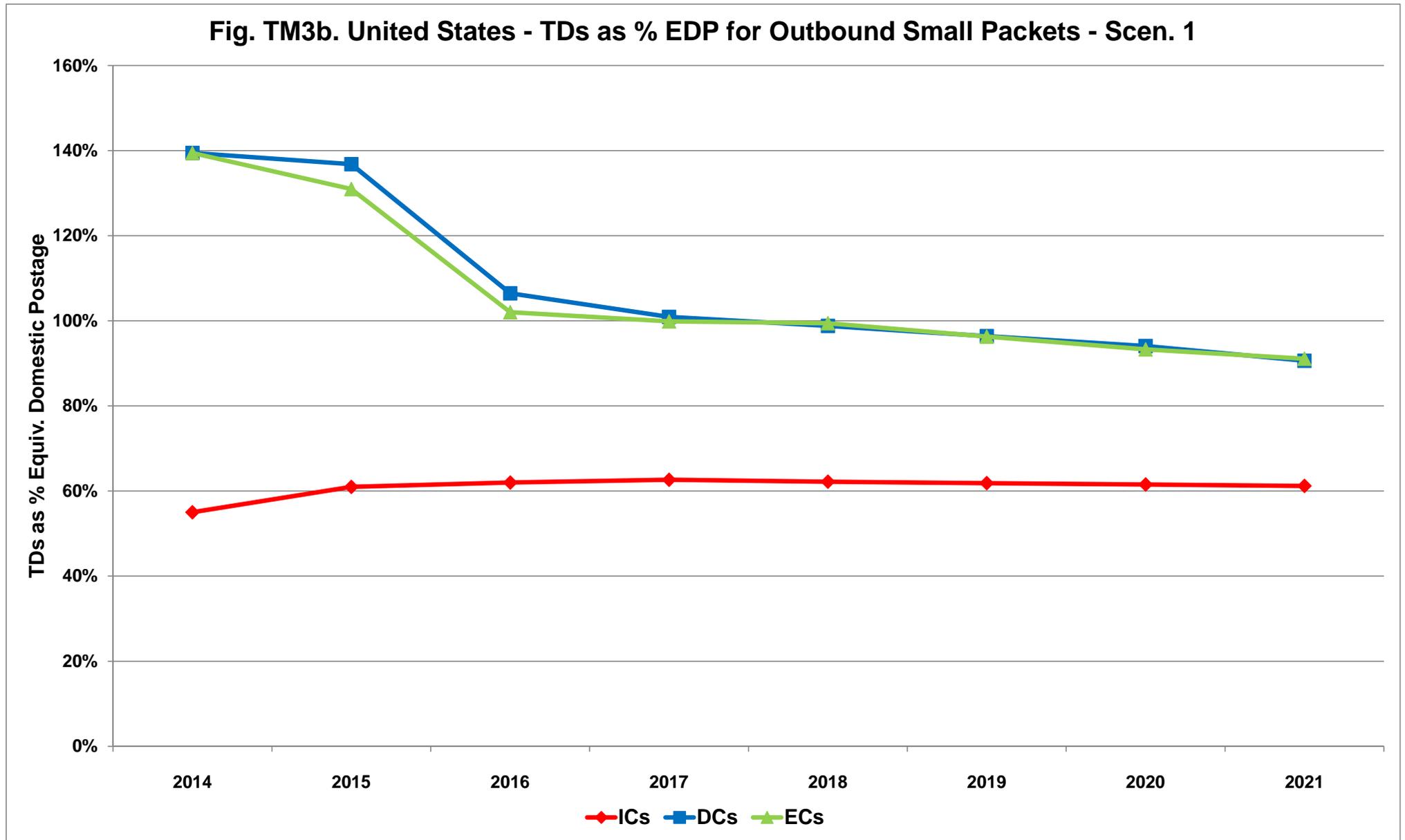


Fig. TM4b. United States - TD preference for Outbound Small Packets - Scen. 1

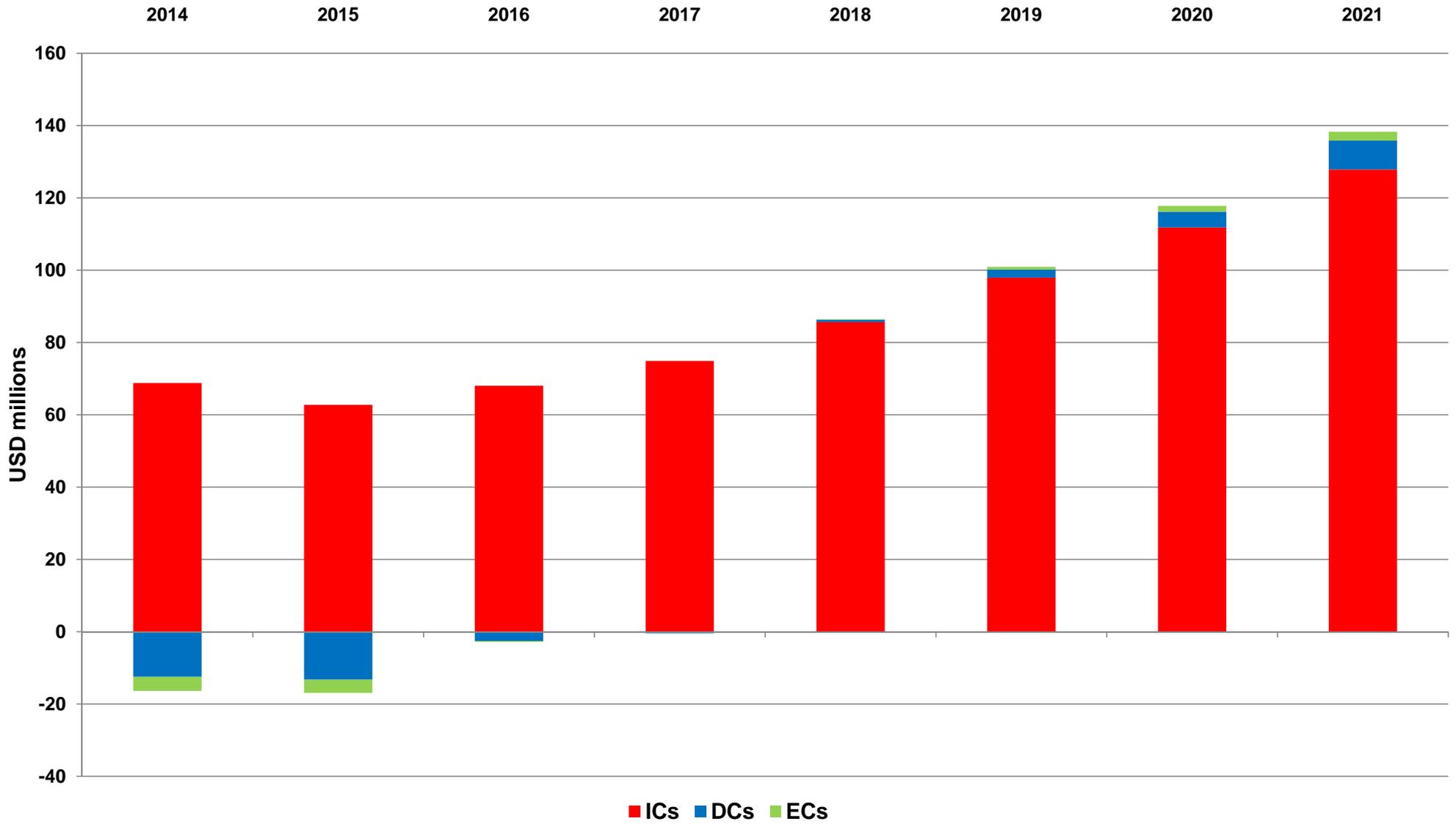


Fig. TM5b. United States - Net Financial Transfers for Small Packets - Scen. 1

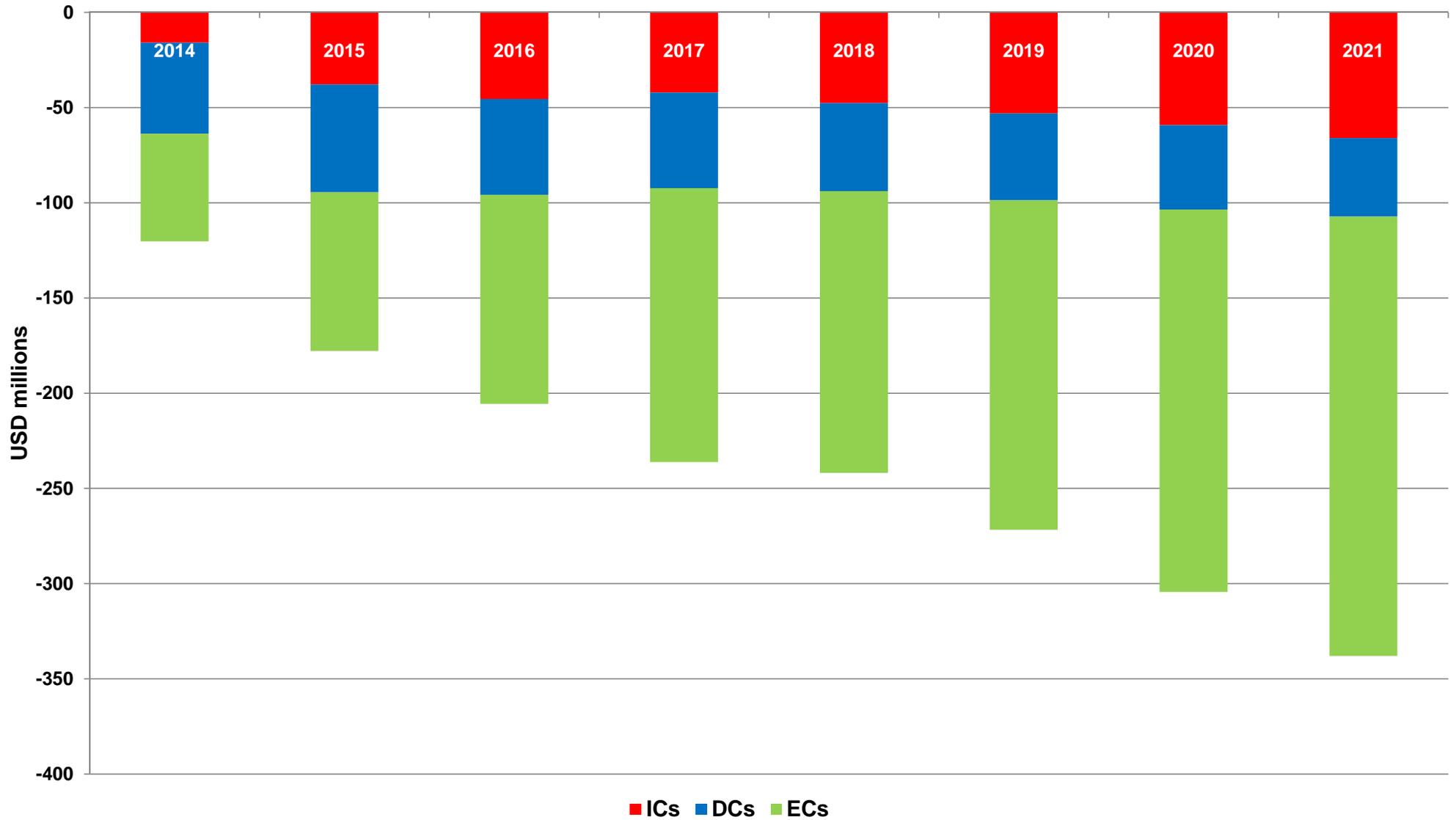
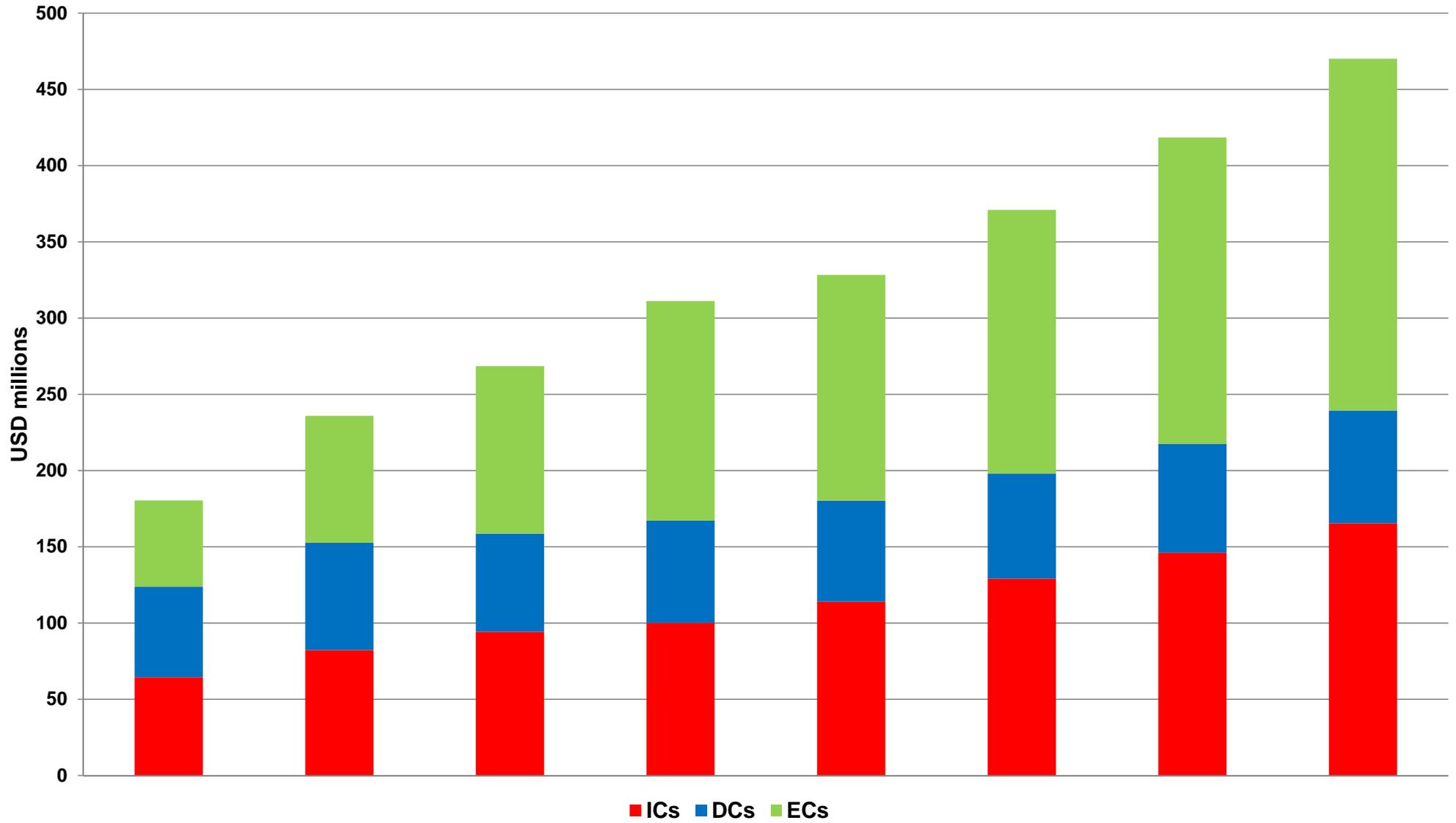


Fig. TM6b. United States - Total Financial Transfers for Small Packets - Scen. 1



Scenario 2 – High Change Scenario

Key changes to Base Scenario:

- Annual growth in EC outbound small packets will be 70% in 2015, declining to 50% in 2016, 40% in 2017, and 30% per year in 2018 and thereafter.
- Domestic postage rates for small packets in the ICs will increase by 5% per year over the 2014-2021 period due to factors such as loss of economies of scope with document delivery, a need to increase service quality to compete in the market, and/or an increase in inflation.

For more details of the scenario, see the Terminal Dues Model, file 9g.

Table TM1. United States - volumes

Scenario

2

Millions of USD

1 SDR = 1.39699 USD Jan-Apr 2016.

EDP = 70% domestic postage

No			2014	2015	2016	2017	2018	2019	2020	2021	2014-17 cyde	2018-21 cyde
Outbound volumes - letter post												
4	IC	Industrialized countries	378	356	338	324	327	333	345	362	1,395	1,367
4	DC	Developing countries	98	95	94	94	99	105	114	126	381	444
4	EC	E-commerce countries	23	23	23	24	27	29	33	37	93	126
4	WLD	World	498	474	455	442	452	468	492	525	1,869	1,937
Outbound volumes - small packets												
3	IC	Industrialized countries	53	61	70	81	97	117	140	168	266	522
3	DC	Developing countries	27	31	35	41	49	58	70	84	133	261
3	EC	E-commerce countries	9	11	12	14	17	20	24	29	46	91
3	WLD	World	89	103	118	136	163	195	235	281	446	874
Inbound volumes - letter post												
8	IC	Industrialized countries	322	304	288	276	279	285	294	309	1,190	1,166
8	DC	Developing countries	72	70	68	67	66	66	65	65	278	262
8	EC	E-commerce countries	77	100	129	164	201	250	314	397	470	1,163
8	WLD	World	471	474	486	507	546	600	674	771	1,938	2,591
Inbound volumes - small packets												
7	IC	Industrialized countries	45	52	60	69	83	100	119	143	227	445
7	DC	Developing countries	26	27	27	28	29	30	31	32	108	123
7	EC	E-commerce countries	36	61	91	127	165	215	279	363	314	1,022
7	WLD	World	107	139	178	224	277	344	430	539	649	1,590

Table TM2. United States - preferences and financial transfers, LP

Scenario

2

Millions of USD

1 SDR = 1.39699 USD Jan-Apr 2016.

EDP = 70% domestic postage

No		2014	2015	2016	2017	2018	2019	2020	2021	2014-17 cyde	2018-21 cyde
Inward TD preference (TD - EDP)											
56	IC Industrialized countries	-134	-144	-144	-149	-191	-243	-310	-394	-571	-1,138
56	DC Developing countries	-52	-60	-61	-65	-64	-67	-70	-73	-237	-273
56	EC E-commerce countries	-65	-117	-175	-253	-293	-383	-500	-650	-609	-1,826
56	WLD World	-250	-321	-379	-467	-547	-693	-879	-1,117	-1,417	-3,236
Inward TD preference (TD % EDP)											
68	IC Industrialized countries	56%	57%	60%	62%	58%	55%	52%	50%	59%	53%
68	DC Developing countries	39%	36%	37%	36%	41%	42%	43%	45%	37%	43%
68	EC E-commerce countries	36%	32%	30%	29%	39%	41%	43%	45%	31%	43%
68	WLD World	49%	46%	46%	45%	48%	47%	47%	47%	46%	47%
Outward TD preference (EDP - TD)											
60	IC Industrialized countries	159	135	146	162	194	237	292	361	602	1,084
60	DC Developing countries	-8	-10	-3	0	2	5	9	16	-21	33
60	EC E-commerce countries	-4	-4	-1	-1	-1	0	1	3	-10	4
60	WLD World	146	122	141	161	195	242	303	381	571	1,121
Outward TD preference (TD % EDP)											
72	IC Industrialized countries	61%	66%	65%	63%	61%	59%	57%	55%	64%	58%
72	DC Developing countries	116%	117%	105%	100%	97%	95%	93%	89%	109%	93%
72	EC E-commerce countries	130%	123%	108%	105%	104%	100%	96%	93%	115%	97%
72	WLD World	69%	74%	71%	70%	68%	66%	64%	62%	71%	65%
Net transfers											
64	IC Industrialized countries	25	-9	2	13	3	-6	-18	-32	31	-53
64	DC Developing countries	-60	-69	-64	-65	-61	-61	-60	-57	-258	-240
64	EC E-commerce countries	-69	-121	-176	-254	-293	-383	-499	-647	-619	-1,822
64	WLD World	-103	-199	-238	-306	-352	-450	-577	-736	-846	-2,115
Total transfers											
52	IC Industrialized countries	124	114	117	129	160	197	244	304	484	905
52	DC Developing countries	73	86	80	85	88	96	105	115	325	403
52	EC E-commerce countries	69	121	176	254	293	383	499	647	619	1,822
52	WLD World	265	320	373	469	542	675	847	1,066	1,428	3,131

Table TM3. United States - preferences and financial transfers, E

Scenario

2

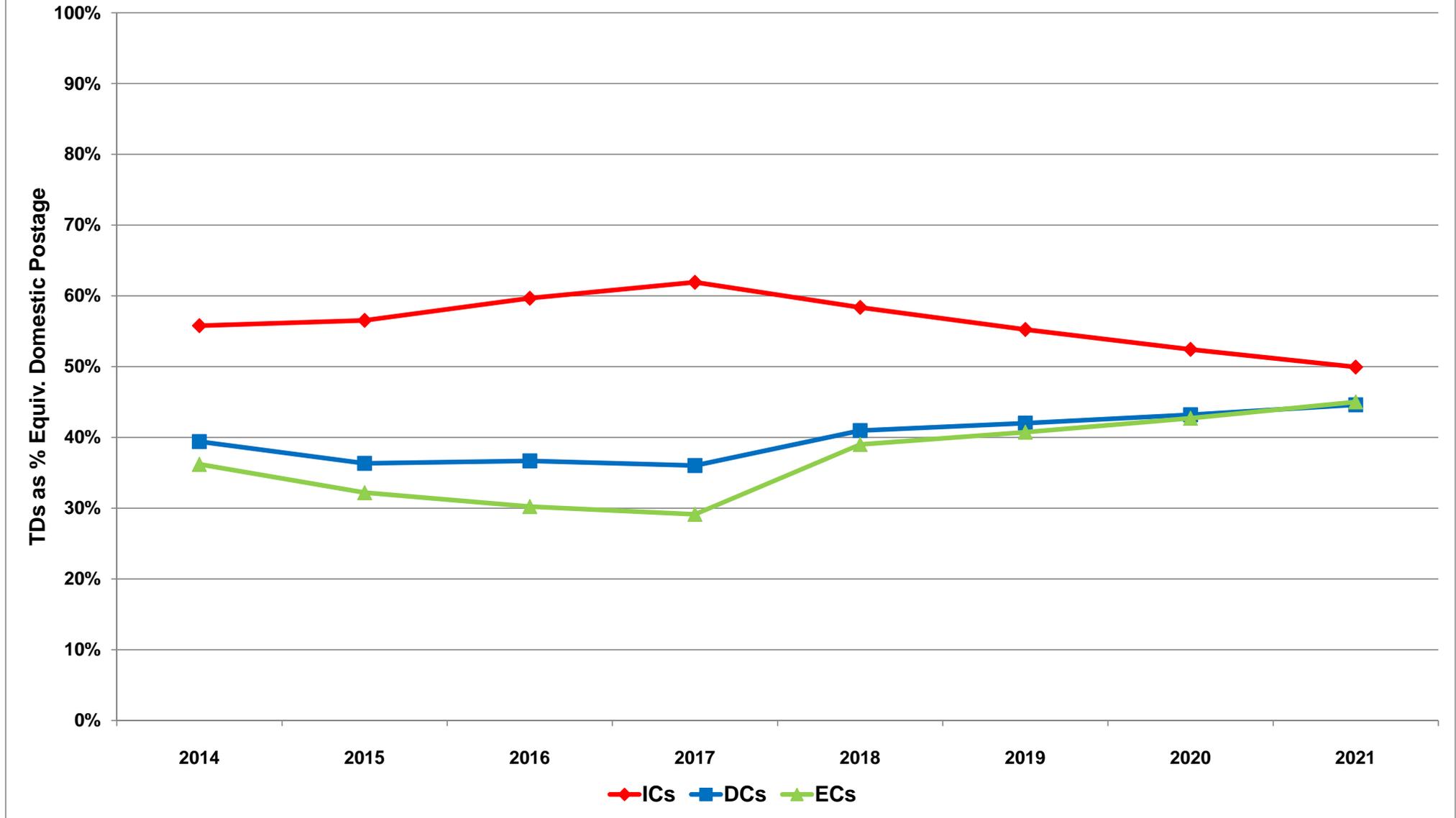
Millions of USD

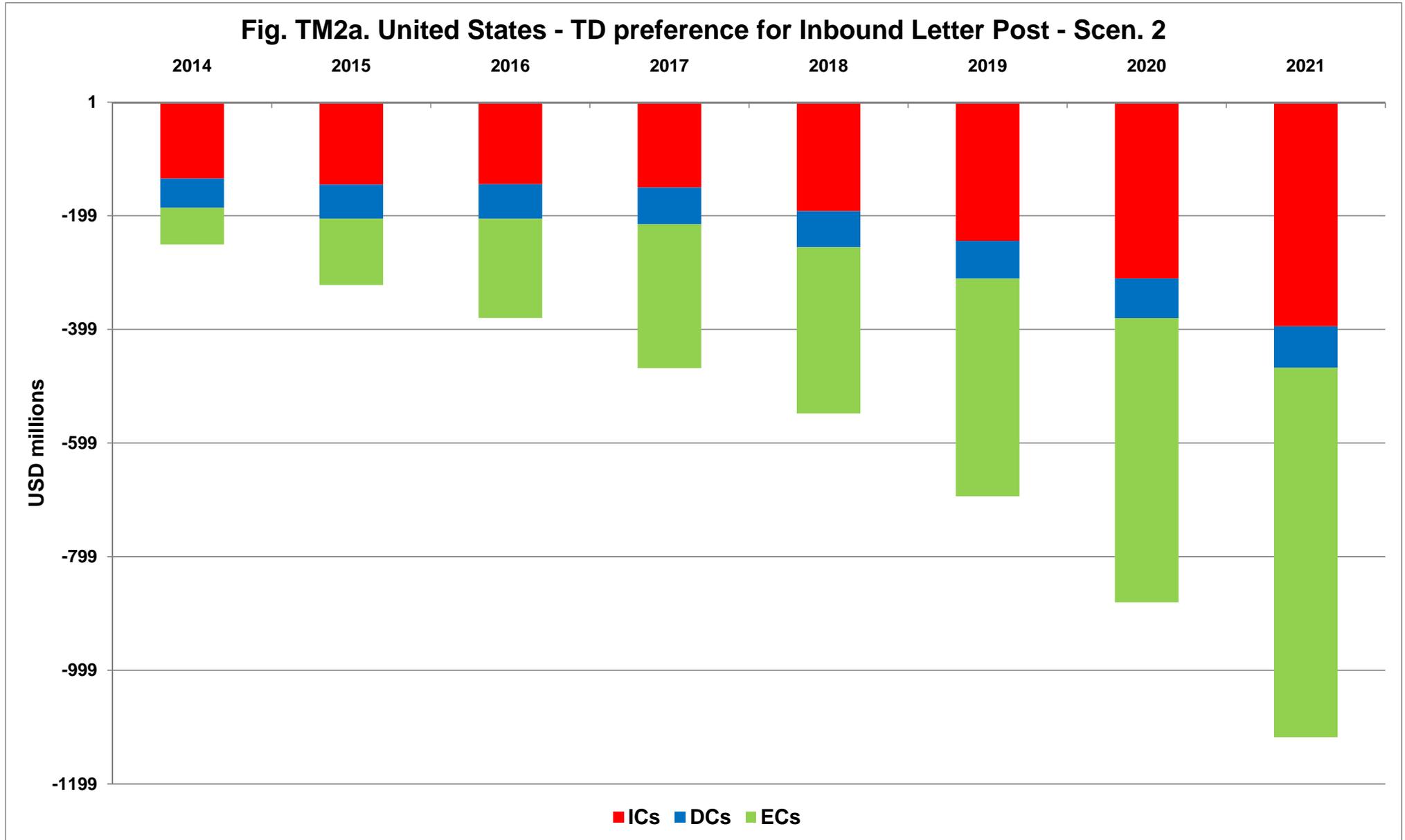
1 SDR = 1.39699 USD Jan-Apr 2016.

EDP = 70% domestic postage

No		2014	2015	2016	2017	2018	2019	2020	2021	2014-17 cyde	2018-21 cyde
Inward TD preference (TD - EDP)											
55	IC Industrialized countries	-85	-105	-124	-141	-182	-233	-298	-381	-455	-1,093
55	DC Developing countries	-35	-43	-48	-52	-51	-54	-57	-60	-178	-222
55	EC E-commerce countries	-53	-104	-165	-243	-282	-372	-488	-637	-565	-1,779
55	WLD World	-173	-253	-337	-436	-515	-658	-843	-1,078	-1,199	-3,094
Inward TD preference (TD % EDP)											
67	IC Industrialized countries	40%	41%	43%	47%	46%	45%	44%	43%	43%	44%
67	DC Developing countries	41%	37%	34%	33%	40%	41%	43%	44%	36%	42%
67	EC E-commerce countries	32%	29%	27%	27%	38%	40%	42%	45%	28%	42%
67	WLD World	38%	36%	35%	35%	41%	42%	43%	44%	36%	43%
Outward TD preference (EDP - TD)											
59	IC Industrialized countries	69	70	85	104	135	176	229	296	328	836
59	DC Developing countries	-12	-14	-2	0	1	4	7	14	-29	26
59	EC E-commerce countries	-4	-4	0	0	0	1	2	4	-8	7
59	WLD World	52	52	82	104	137	181	238	314	291	870
Outward TD preference (TD % EDP)											
71	IC Industrialized countries	55%	59%	59%	58%	56%	55%	54%	52%	58%	54%
71	DC Developing countries	139%	137%	105%	101%	98%	96%	93%	90%	118%	93%
71	EC E-commerce countries	139%	131%	102%	100%	99%	96%	93%	91%	115%	94%
71	WLD World	73%	76%	69%	67%	66%	64%	63%	61%	71%	63%
Net transfers											
63	IC Industrialized countries	-16	-35	-39	-37	-46	-57	-69	-85	-127	-257
63	DC Developing countries	-48	-57	-50	-52	-49	-50	-50	-46	-207	-195
63	EC E-commerce countries	-57	-108	-166	-243	-282	-371	-486	-633	-573	-1,772
63	WLD World	-120	-200	-255	-332	-378	-477	-605	-764	-908	-2,224
Total transfers											
51	IC Industrialized countries	64	85	102	117	150	189	239	301	368	878
51	DC Developing countries	59	72	66	72	75	83	92	103	269	353
51	EC E-commerce countries	57	108	166	243	282	371	486	633	573	1,772
51	WLD World	180	265	333	433	507	642	816	1,037	1,211	3,003

Fig. TM1a. United States - TDs as % EDP for Inbound Letter Post - Scen. 2





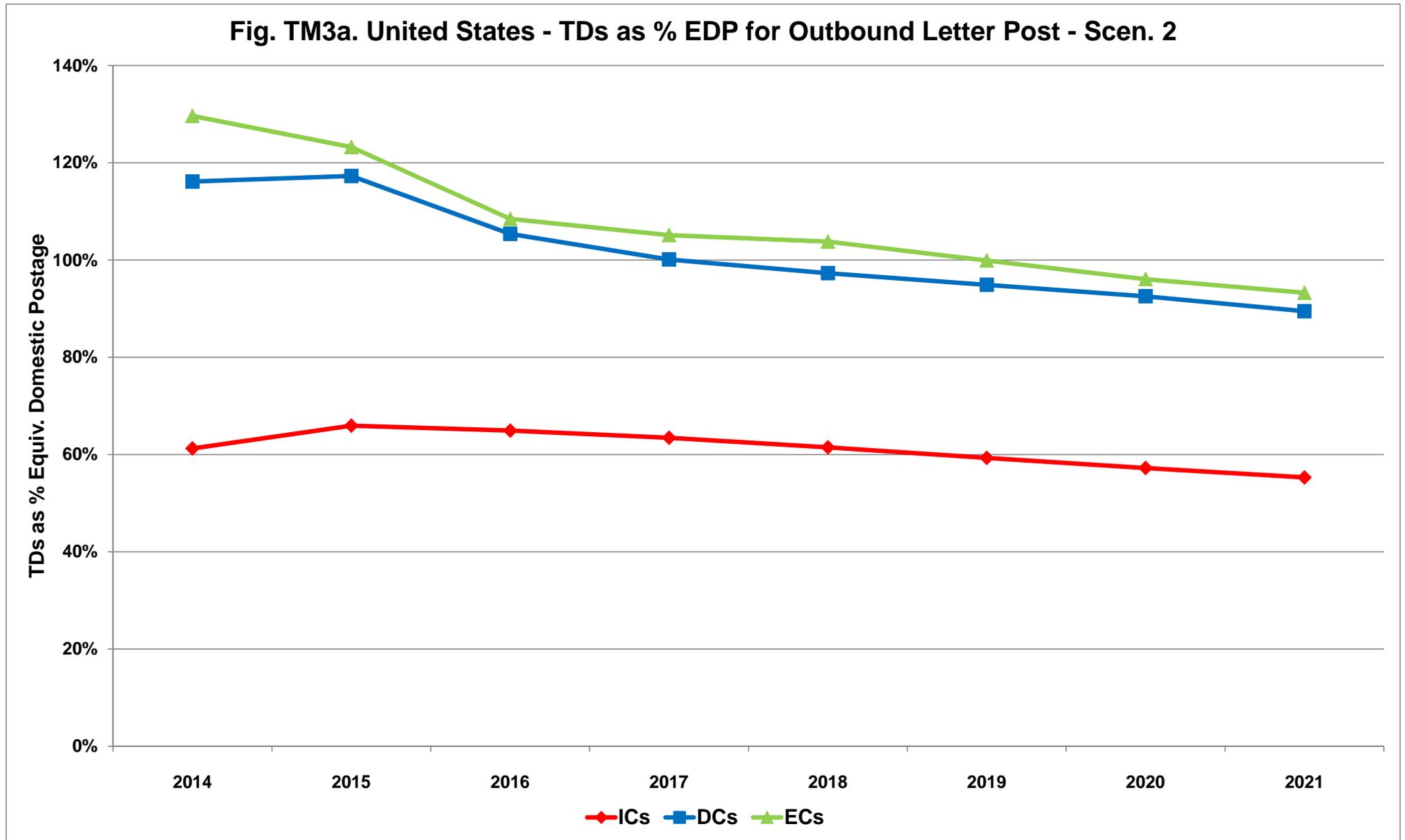


Fig. TM4a. United States - TD preference for Outbound Letter Post - Scen. 2

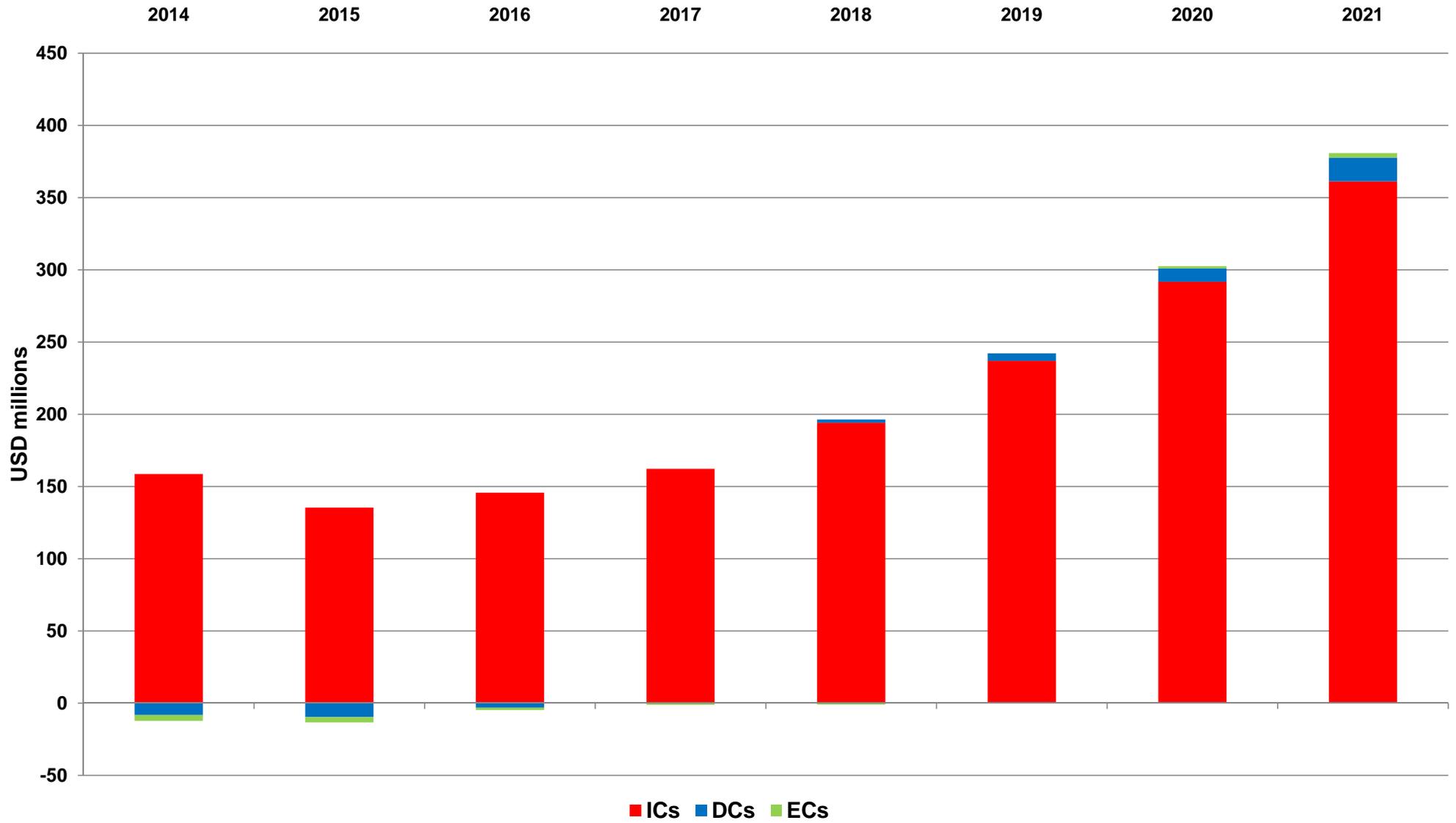


Fig. TM5a. United States - Net Financial Transfers for Letter Post - Scen. 2

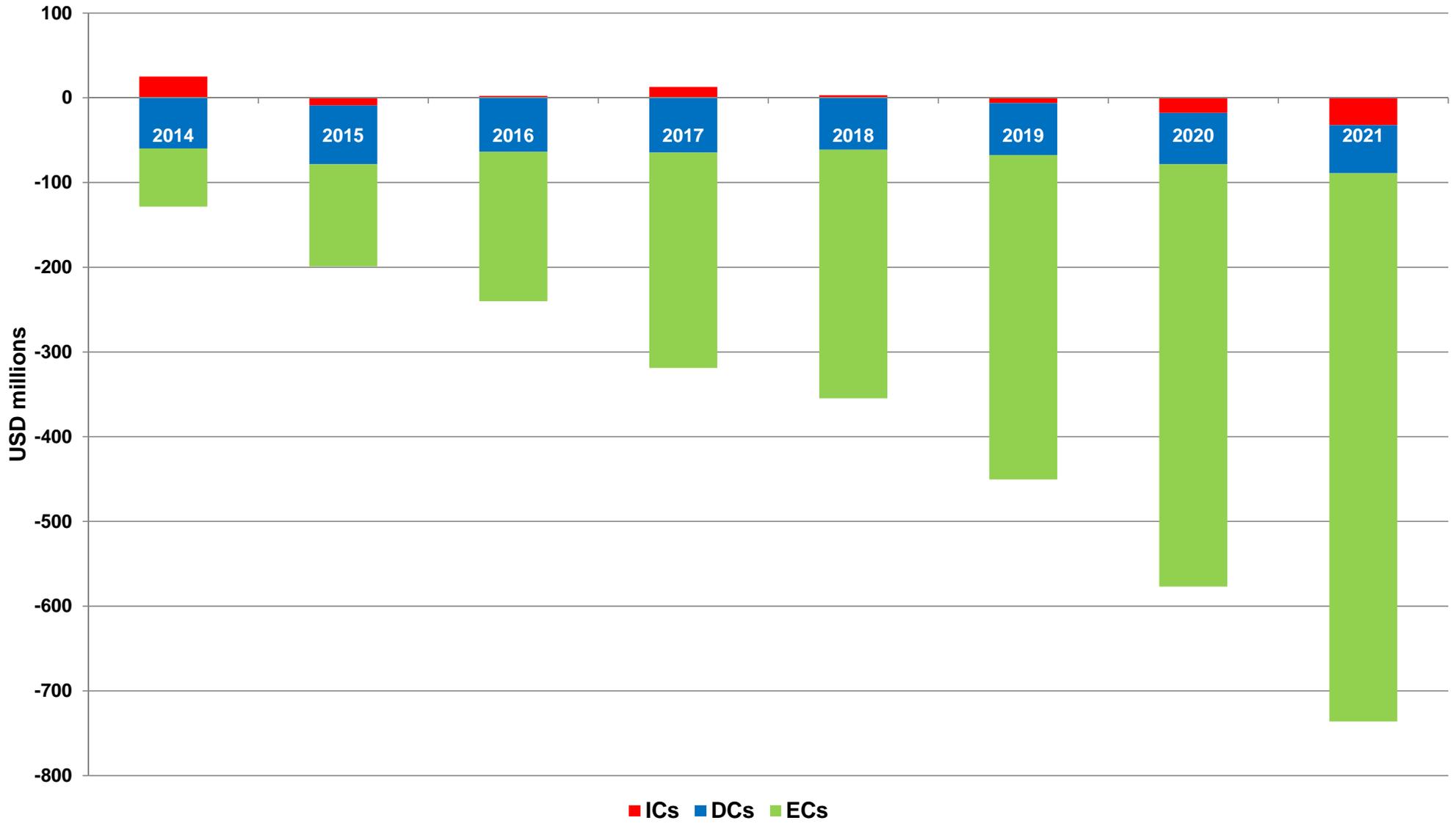
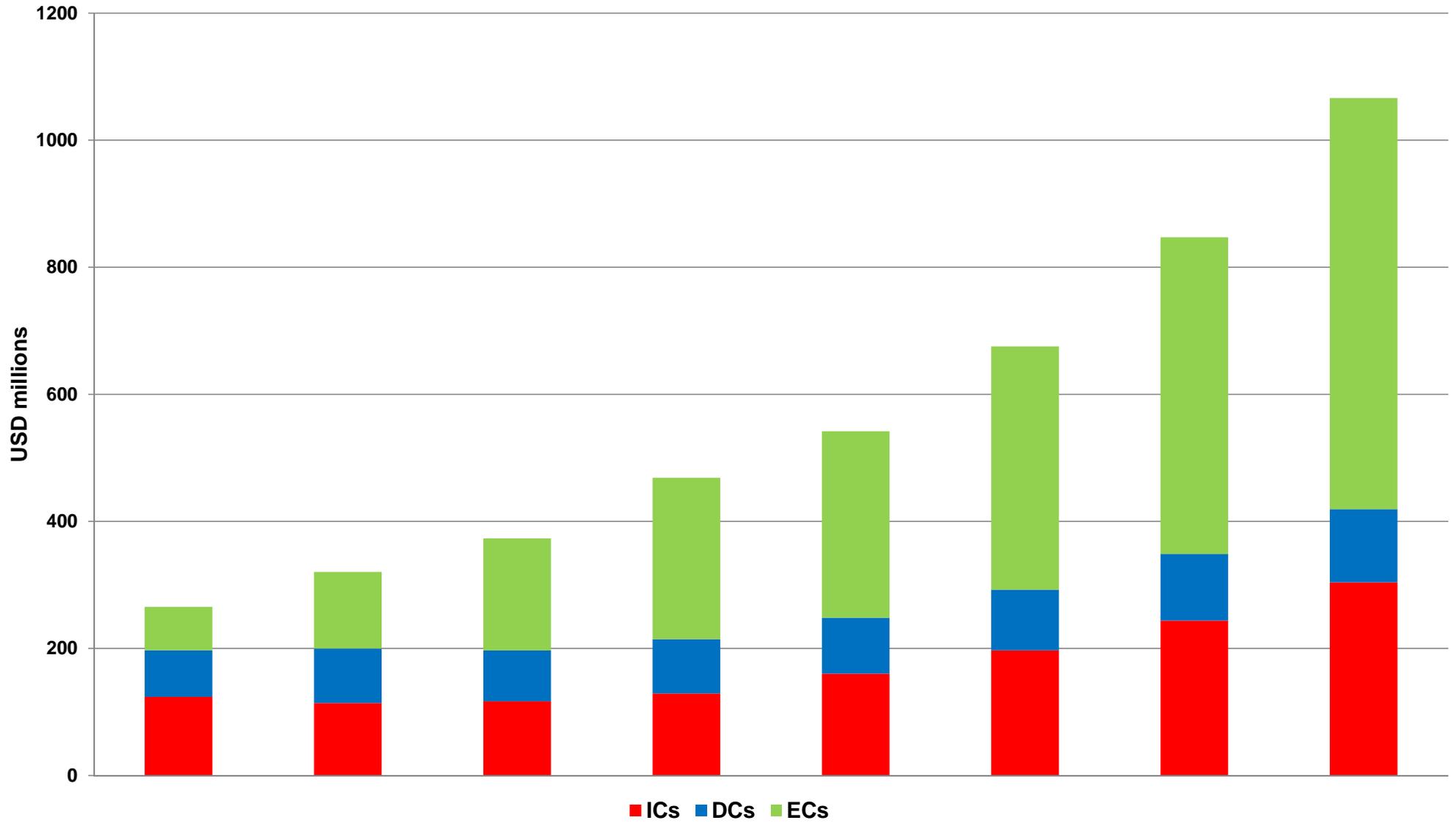
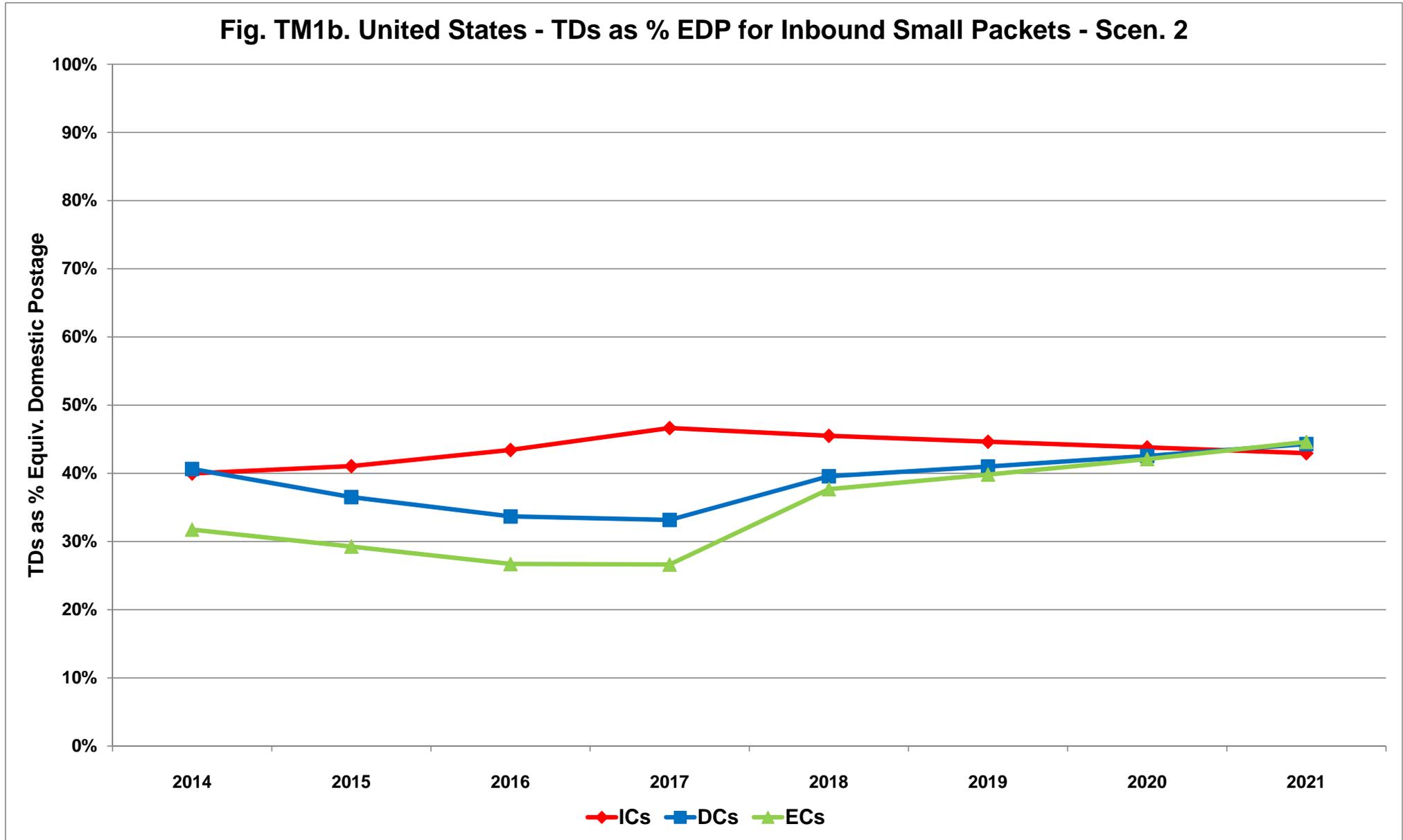


Fig. TM6a. United States - Total Financial Transfers for Letter Post - Scen. 2





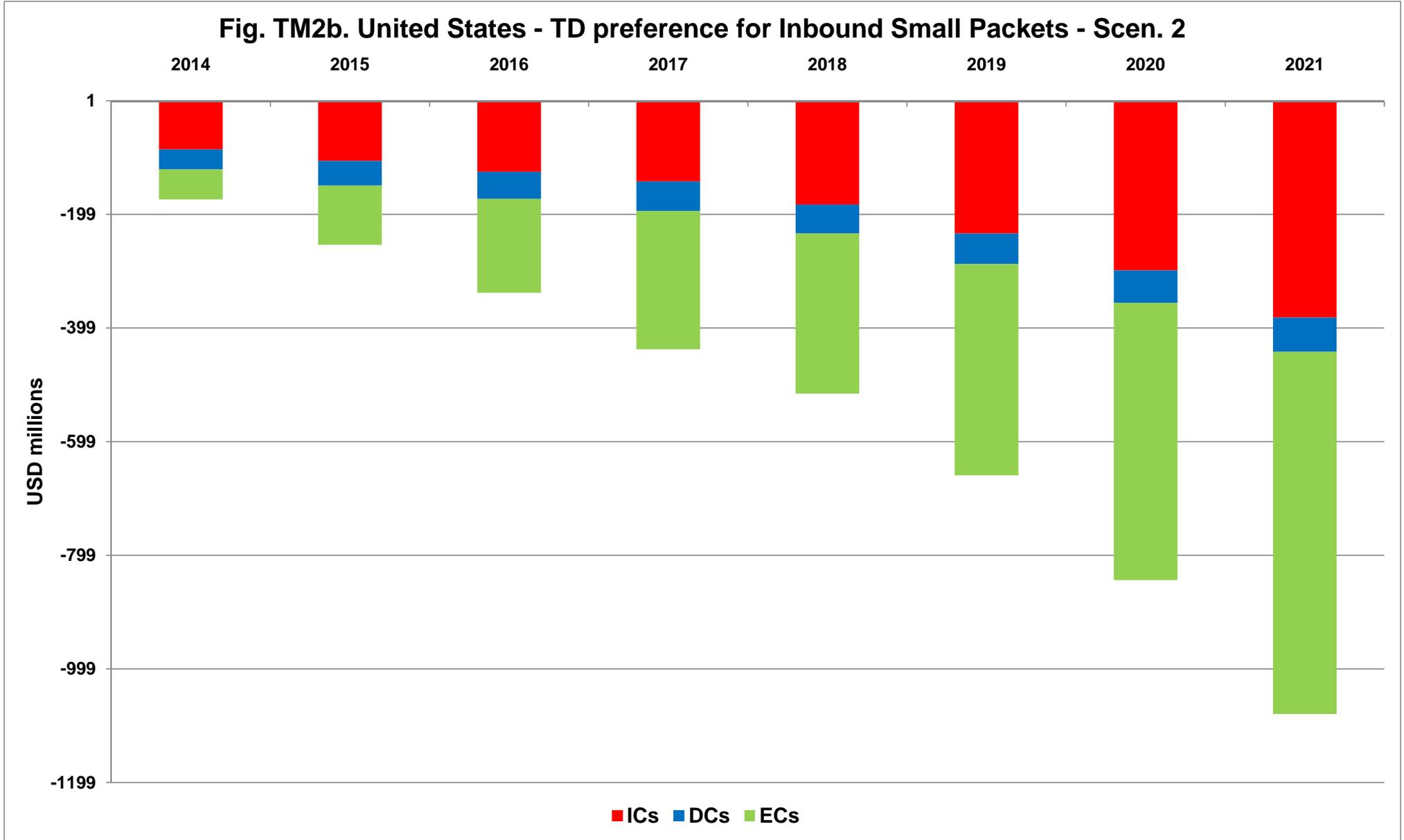
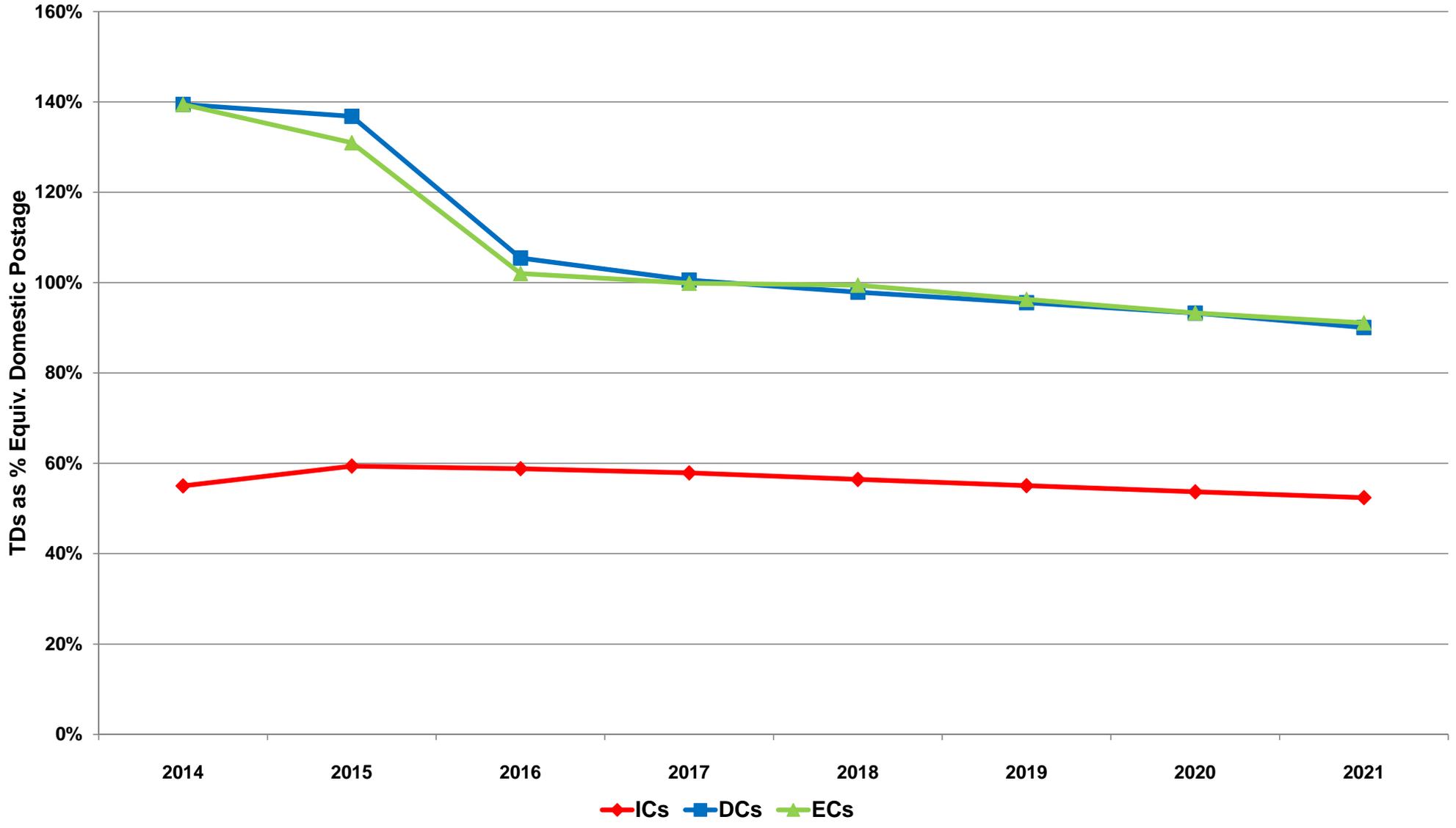


Fig. TM3b. United States - TDs as % EDP for Outbound Small Packets - Scen. 2



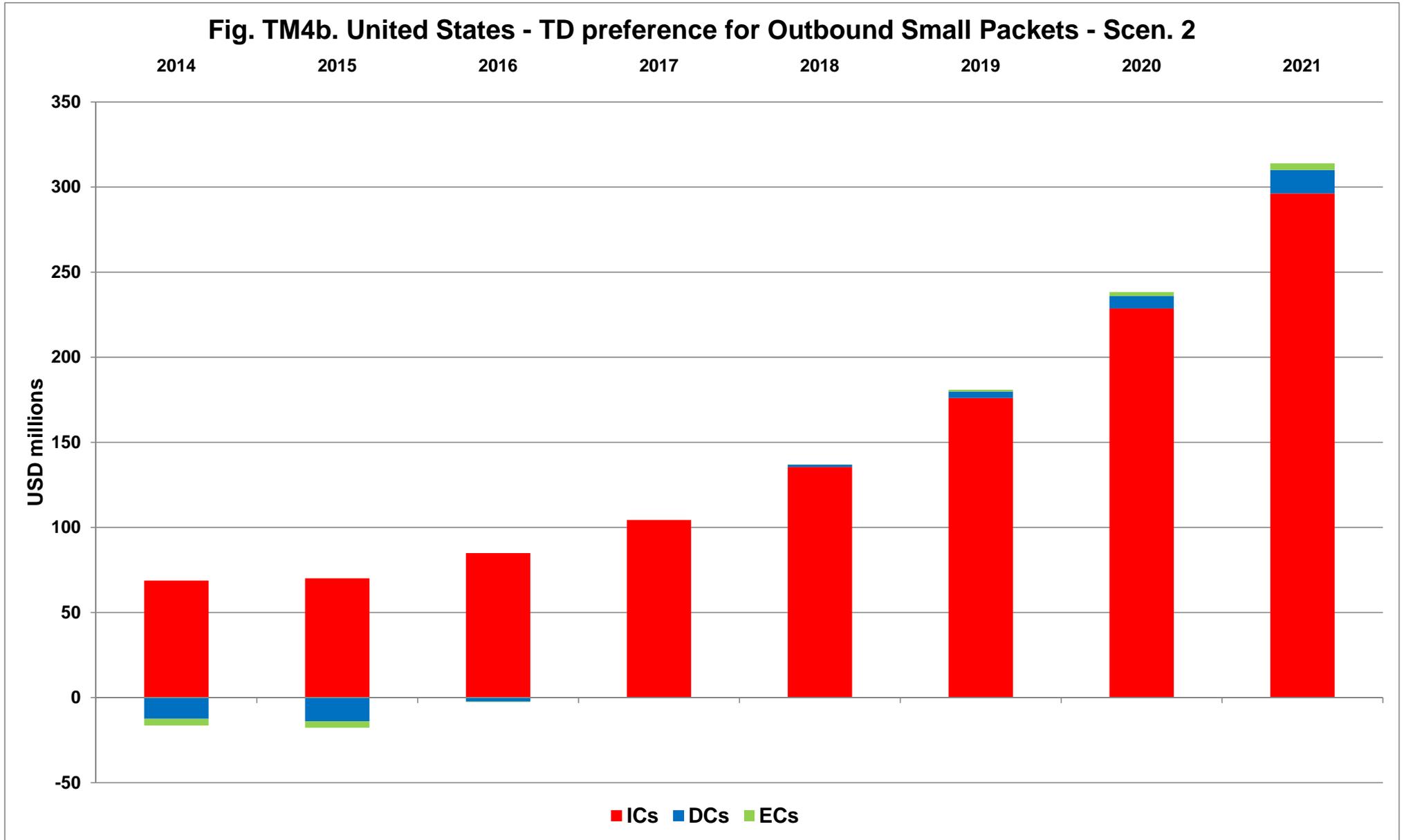


Fig. TM5b. United States - Net Financial Transfers for Small Packets - Scen. 2

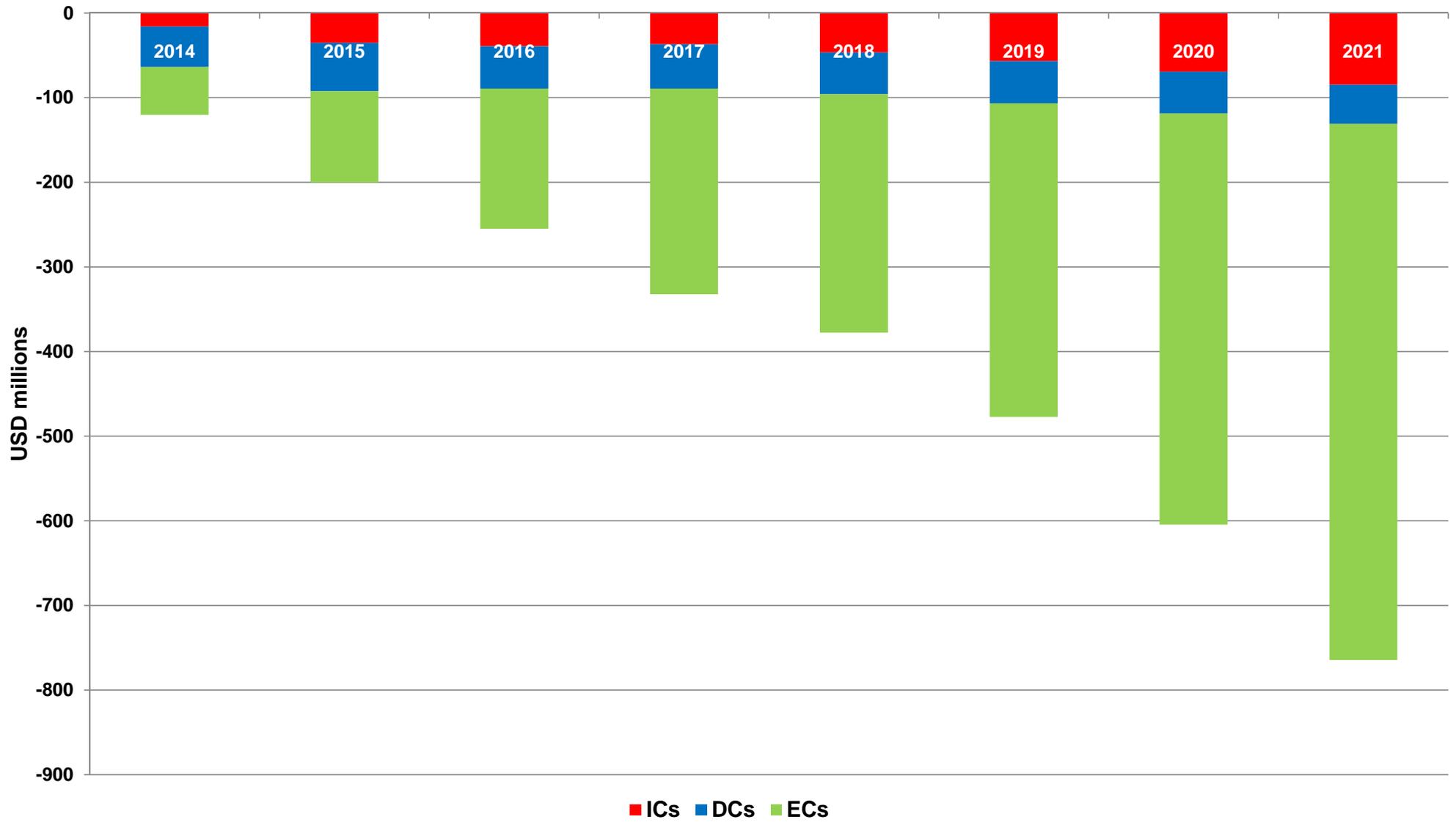
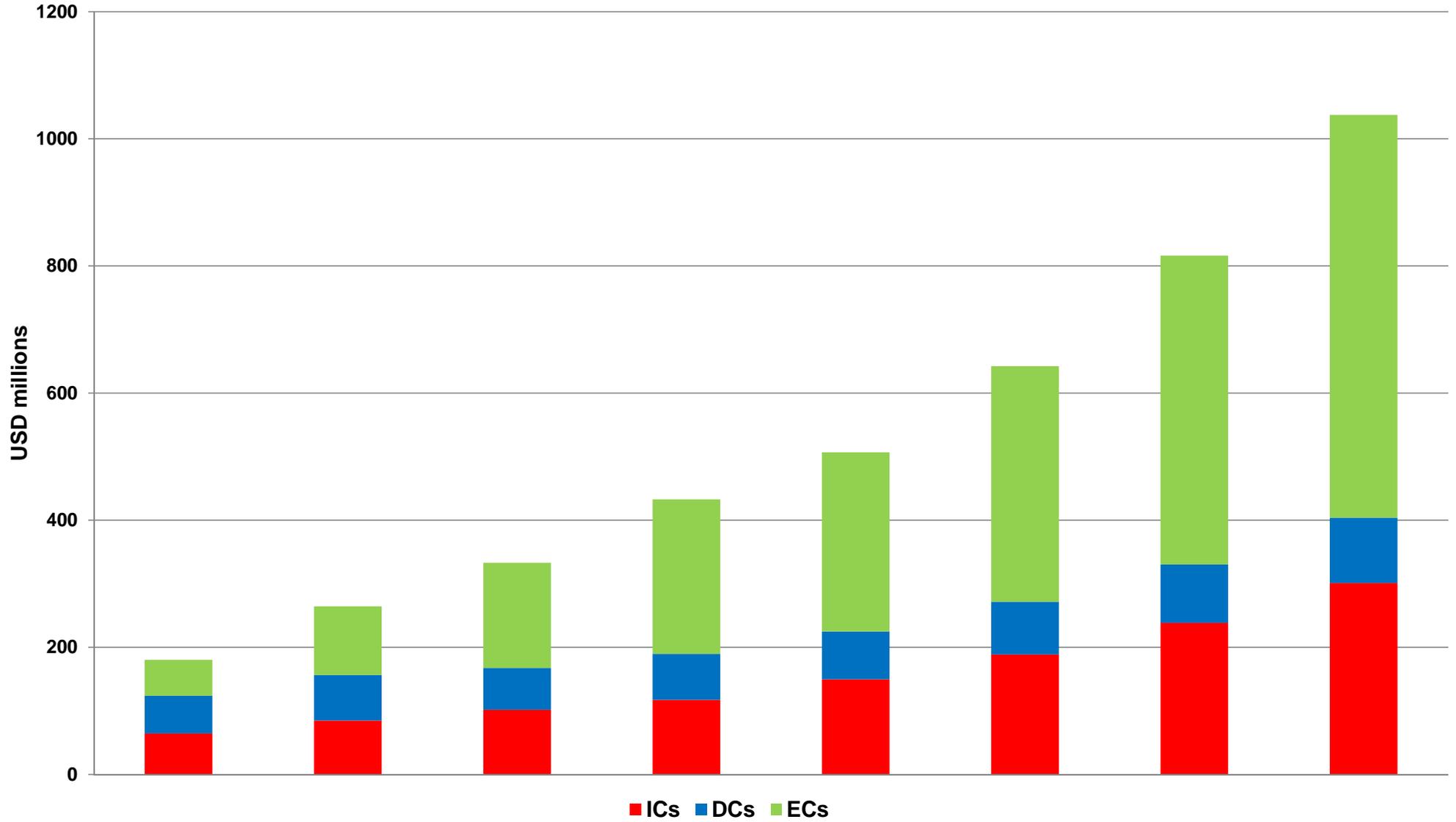


Fig. TM6b. United States - Total Financial Transfers for Small Packets - Scen. 2



Scenario 3 – Low Change Scenario

Key changes to Base Scenario:

- The volume of EC outbound small packets will increase by 15% over the entire 2014-2021 period.
- In other cases, annual declines in the volumes of letters and flats and annual increases in the volume of small packets will be substantially less than in other scenarios.
- Domestic postage rates will increase at 2% per year over the entire 2014-2021 period.

For more details of the scenario, see the Terminal Dues Model, file 9g.

Table TM1. United States - volumes

Scenario

3

Millions of USD

1 SDR = 1.39699 USD Jan-Apr 2016.

EDP = 70% domestic postage

No			2014	2015	2016	2017	2018	2019	2020	2021	2014-17 cyde	2018-21 cyde
Outbound volumes - letter post												
4	IC	Industrialized countries	378	364	351	340	329	319	310	301	1,432	1,259
4	DC	Developing countries	98	96	94	92	91	89	88	87	380	356
4	EC	E-commerce countries	23	23	22	22	22	22	22	22	90	89
4	WLD	World	498	482	468	454	442	431	420	411	1,903	1,704
Outbound volumes - small packets												
3	IC	Industrialized countries	53	56	59	62	65	68	71	75	230	279
3	DC	Developing countries	27	28	29	31	32	34	36	38	115	140
3	EC	E-commerce countries	9	10	10	11	11	12	12	13	40	49
3	WLD	World	89	94	98	103	108	114	120	126	385	468
Inbound volumes - letter post												
8	IC	Industrialized countries	322	311	300	290	281	272	264	257	1,222	1,074
8	DC	Developing countries	72	73	73	74	74	74	75	75	292	298
8	EC	E-commerce countries	77	82	88	95	103	113	124	136	343	476
8	WLD	World	471	466	461	459	458	459	463	468	1,857	1,848
Inbound volumes - small packets												
7	IC	Industrialized countries	45	48	50	53	55	58	61	64	196	238
7	DC	Developing countries	26	26	27	27	27	28	28	29	106	112
7	EC	E-commerce countries	36	41	47	54	62	72	82	95	178	311
7	WLD	World	107	115	124	134	145	157	172	187	480	661

Table TM2. United States - preferences and financial transfers, LP

Scenario

3

Millions of USD

1 SDR = 1.39699 USD Jan-Apr 2016.

EDP = 70% domestic postage

No		2014	2015	2016	2017	2018	2019	2020	2021	2014-17 cyde	2018-21 cyde
Inward TD preference (TD - EDP)											
56	IC Industrialized countries	-134	-138	-128	-112	-117	-122	-128	-134	-512	-500
56	DC Developing countries	-52	-60	-61	-62	-58	-57	-56	-55	-235	-226
56	EC E-commerce countries	-65	-83	-95	-108	-105	-114	-124	-132	-350	-474
56	WLD World	-250	-282	-283	-283	-280	-294	-307	-320	-1,098	-1,201
Inward TD preference (TD % EDP)											
68	IC Industrialized countries	56%	57%	62%	67%	67%	66%	66%	66%	61%	66%
68	DC Developing countries	39%	36%	37%	38%	44%	46%	49%	52%	38%	48%
68	EC E-commerce countries	36%	33%	34%	34%	44%	47%	50%	54%	34%	49%
68	WLD World	49%	48%	51%	53%	57%	57%	58%	59%	50%	58%
Outward TD preference (EDP - TD)											
60	IC Industrialized countries	159	125	122	122	122	125	127	130	528	504
60	DC Developing countries	-8	-11	-9	-10	-11	-12	-14	-14	-38	-51
60	EC E-commerce countries	-4	-4	-2	-3	-3	-3	-3	-3	-13	-12
60	WLD World	146	110	111	110	109	109	111	112	477	441
Outward TD preference (TD % EDP)											
72	IC Industrialized countries	61%	68%	68%	69%	69%	69%	69%	69%	66%	69%
72	DC Developing countries	116%	123%	119%	120%	121%	123%	124%	124%	119%	123%
72	EC E-commerce countries	130%	126%	116%	117%	118%	117%	117%	117%	122%	117%
72	WLD World	69%	76%	75%	76%	77%	77%	77%	77%	74%	77%
Net transfers											
64	IC Industrialized countries	25	-13	-5	10	6	3	-1	-4	17	4
64	DC Developing countries	-60	-72	-70	-72	-69	-70	-70	-69	-274	-277
64	EC E-commerce countries	-69	-87	-97	-111	-108	-117	-127	-135	-363	-487
64	WLD World	-103	-172	-172	-173	-171	-184	-197	-208	-620	-760
Total transfers											
52	IC Industrialized countries	124	107	100	96	99	101	103	105	427	407
52	DC Developing countries	73	85	82	85	82	84	84	84	325	334
52	EC E-commerce countries	69	87	97	111	108	117	127	135	363	487
52	WLD World	265	280	278	292	289	301	314	325	1,115	1,228

Table TM3. United States - preferences and financial transfers, E

Scenario

3

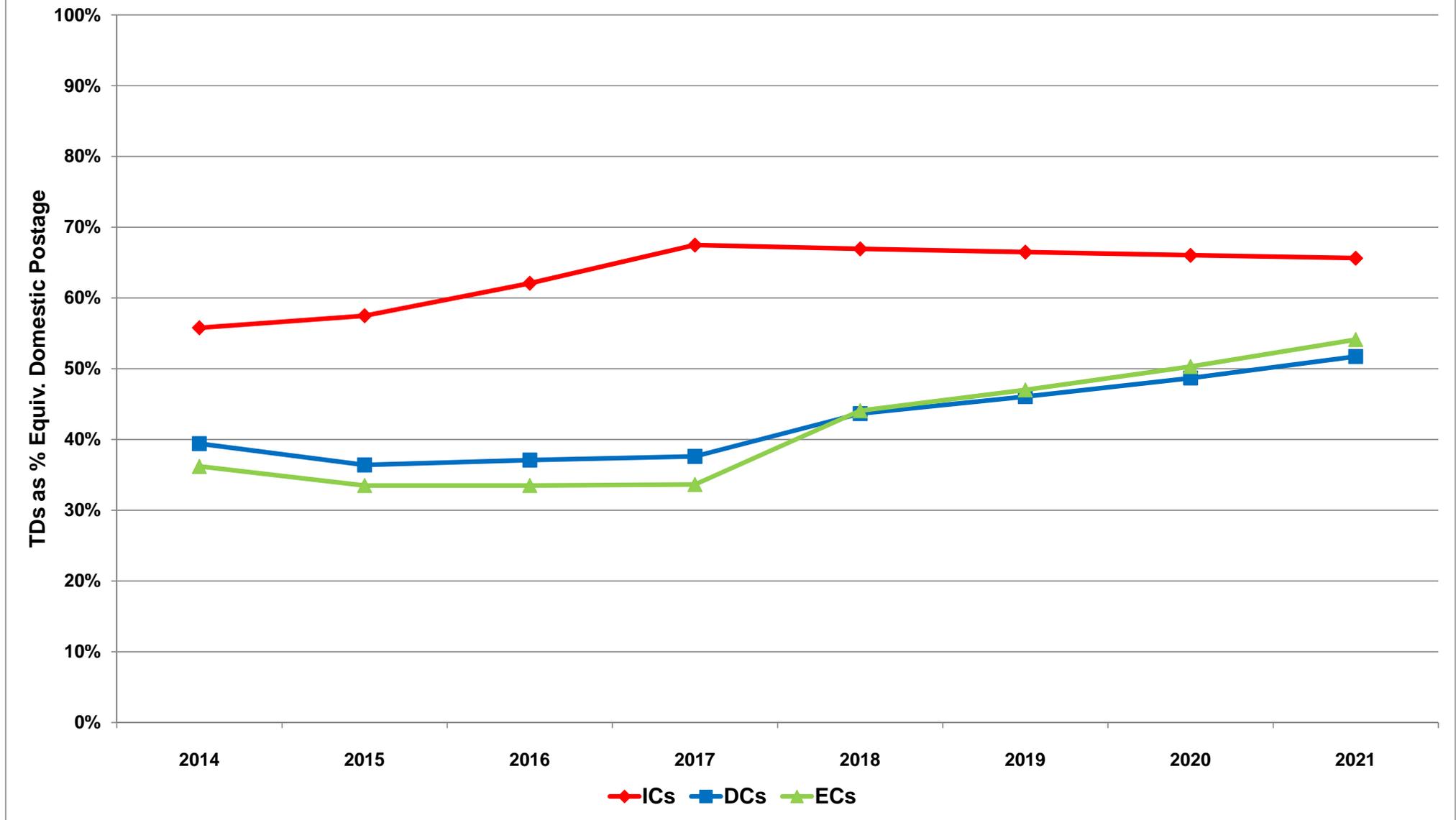
Millions of USD

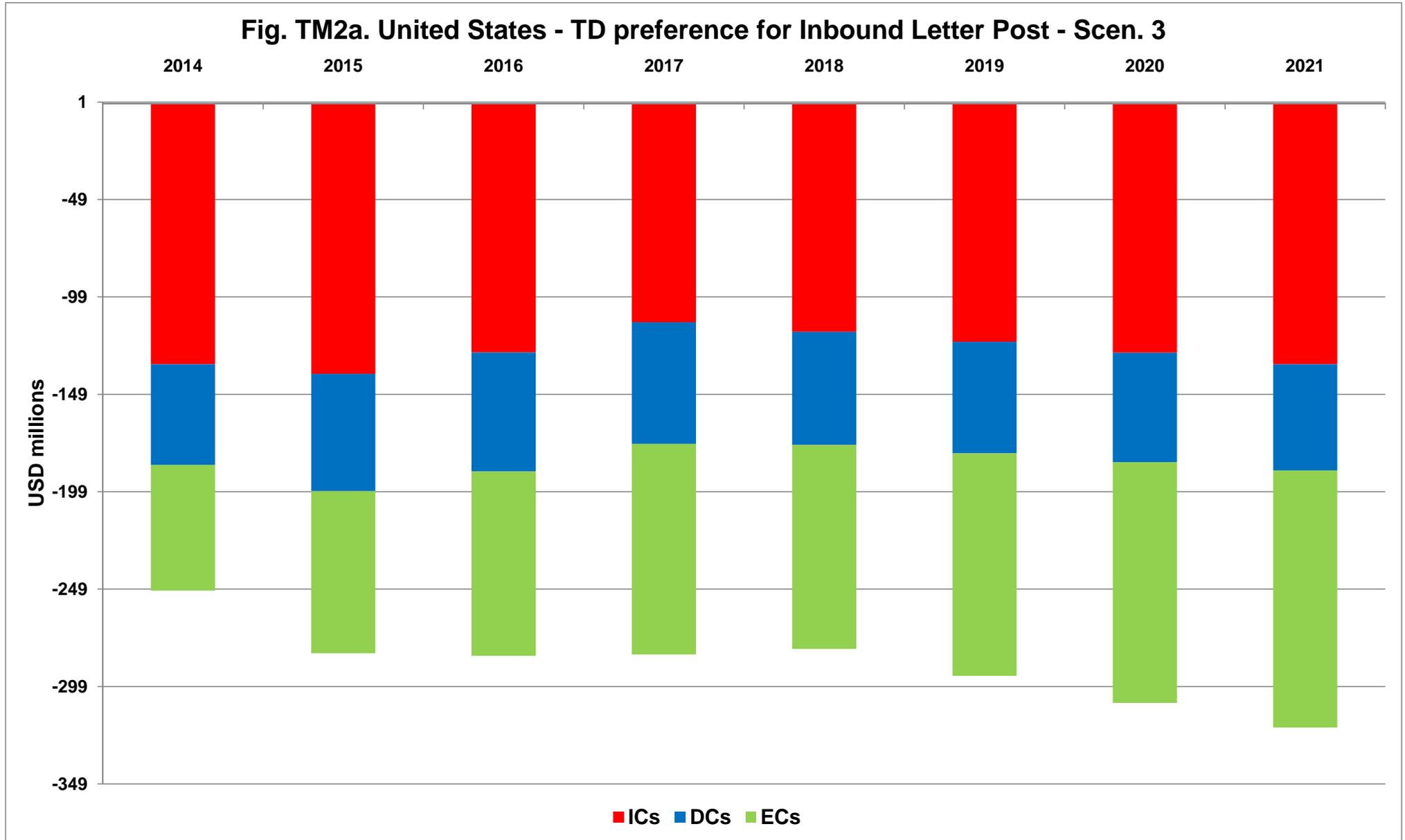
1 SDR = 1.39699 USD Jan-Apr 2016.

EDP = 70% domestic postage

No		2014	2015	2016	2017	2018	2019	2020	2021	2014-17 cyde	2018-21 cyde
Inward TD preference (TD - EDP)											
55	IC Industrialized countries	-85	-96	-103	-102	-109	-115	-122	-130	-386	-476
55	DC Developing countries	-35	-43	-47	-48	-44	-43	-42	-41	-172	-169
55	EC E-commerce countries	-53	-70	-86	-100	-97	-107	-117	-126	-308	-446
55	WLD World	-173	-209	-236	-249	-249	-265	-281	-296	-867	-1,091
Inward TD preference (TD % EDP)											
67	IC Industrialized countries	40%	41%	43%	48%	48%	49%	49%	50%	43%	49%
67	DC Developing countries	41%	37%	34%	34%	42%	45%	48%	51%	36%	47%
67	EC E-commerce countries	32%	29%	27%	27%	40%	43%	47%	52%	28%	46%
67	WLD World	38%	37%	36%	39%	44%	46%	48%	51%	37%	48%
Outward TD preference (EDP - TD)											
59	IC Industrialized countries	69	60	62	65	69	74	79	84	256	306
59	DC Developing countries	-12	-14	-6	-6	-7	-9	-10	-10	-39	-36
59	EC E-commerce countries	-4	-4	-1	-1	-1	-1	-2	-2	-10	-6
59	WLD World	52	42	56	58	61	64	67	72	208	263
Outward TD preference (TD % EDP)											
71	IC Industrialized countries	55%	61%	62%	63%	63%	63%	63%	63%	60%	63%
71	DC Developing countries	139%	144%	117%	119%	120%	122%	123%	122%	130%	122%
71	EC E-commerce countries	139%	135%	108%	109%	110%	110%	111%	112%	122%	111%
71	WLD World	73%	79%	73%	74%	74%	75%	75%	75%	75%	75%
Net transfers											
63	IC Industrialized countries	-16	-36	-41	-36	-39	-41	-44	-46	-130	-170
63	DC Developing countries	-48	-57	-52	-54	-51	-52	-52	-51	-211	-205
63	EC E-commerce countries	-57	-74	-87	-101	-98	-108	-118	-128	-318	-452
63	WLD World	-120	-167	-180	-191	-188	-201	-214	-224	-659	-828
Total transfers											
51	IC Industrialized countries	64	79	86	87	94	100	107	114	316	415
51	DC Developing countries	59	69	63	66	64	65	66	66	258	261
51	EC E-commerce countries	57	74	87	101	98	108	118	128	318	452
51	WLD World	180	222	236	254	256	273	291	308	892	1,128

Fig. TM1a. United States - TDs as % EDP for Inbound Letter Post - Scen. 3





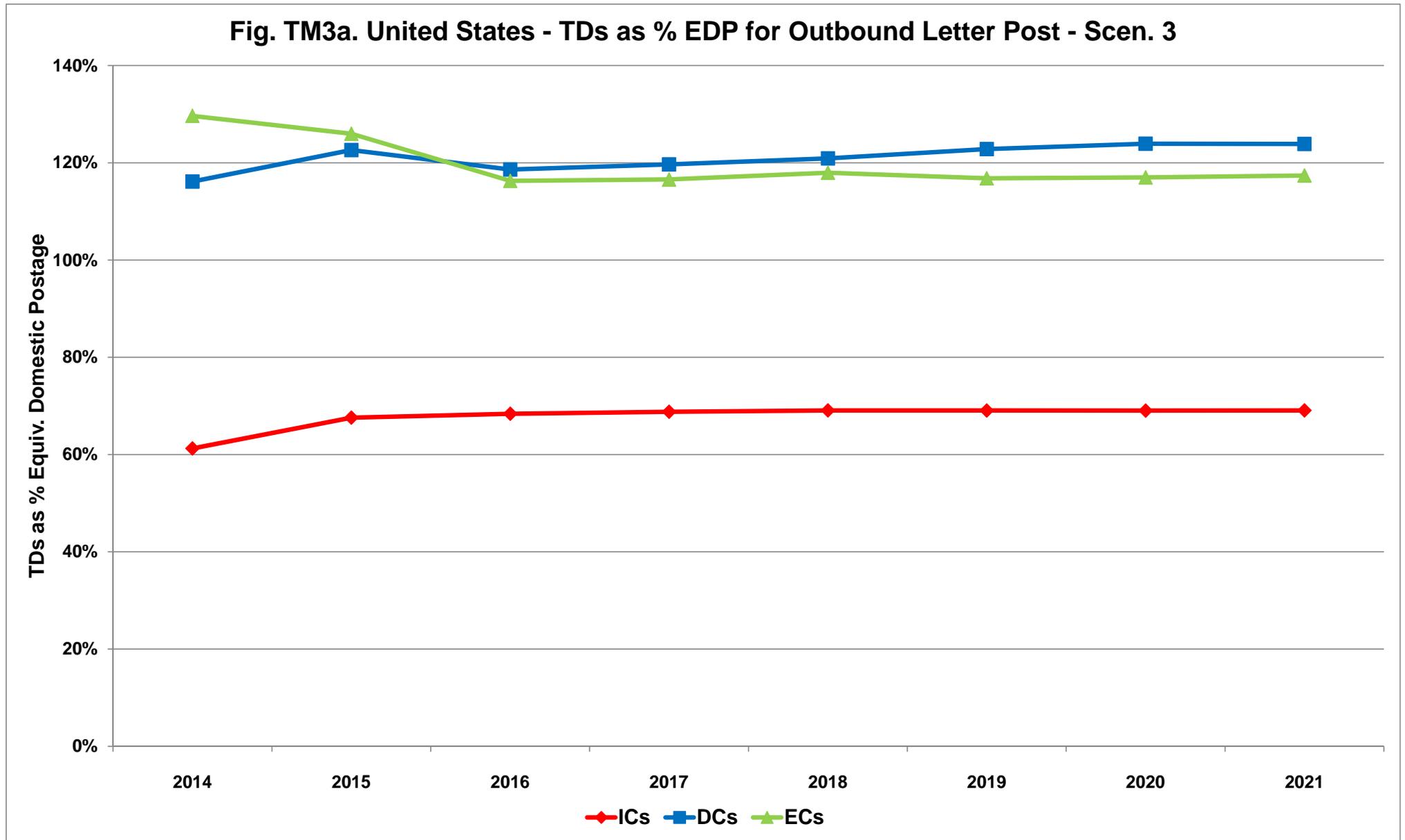


Fig. TM4a. United States - TD preference for Outbound Letter Post - Scen. 3

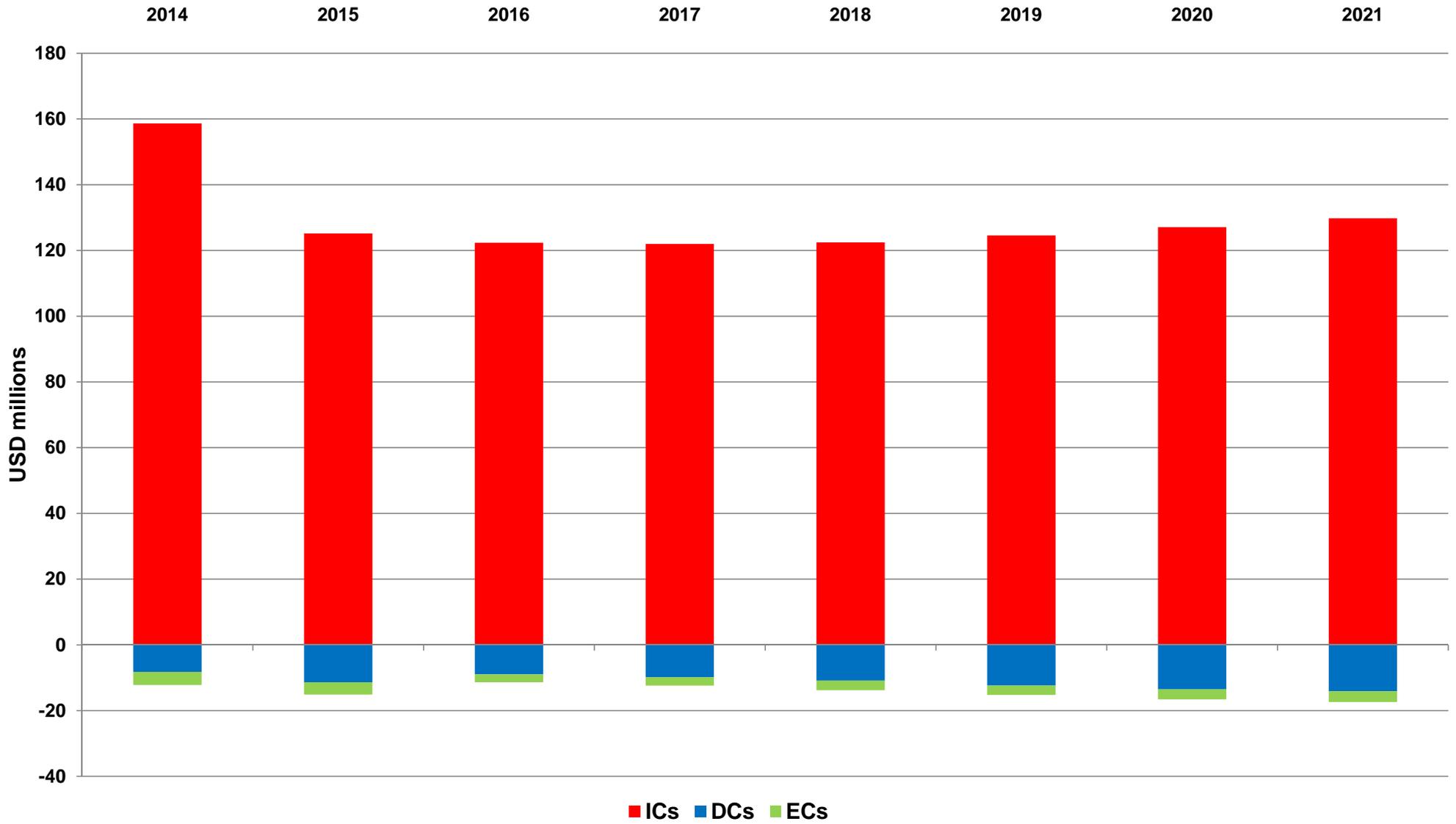


Fig. TM5a. United States - Net Financial Transfers for Letter Post - Scen. 3

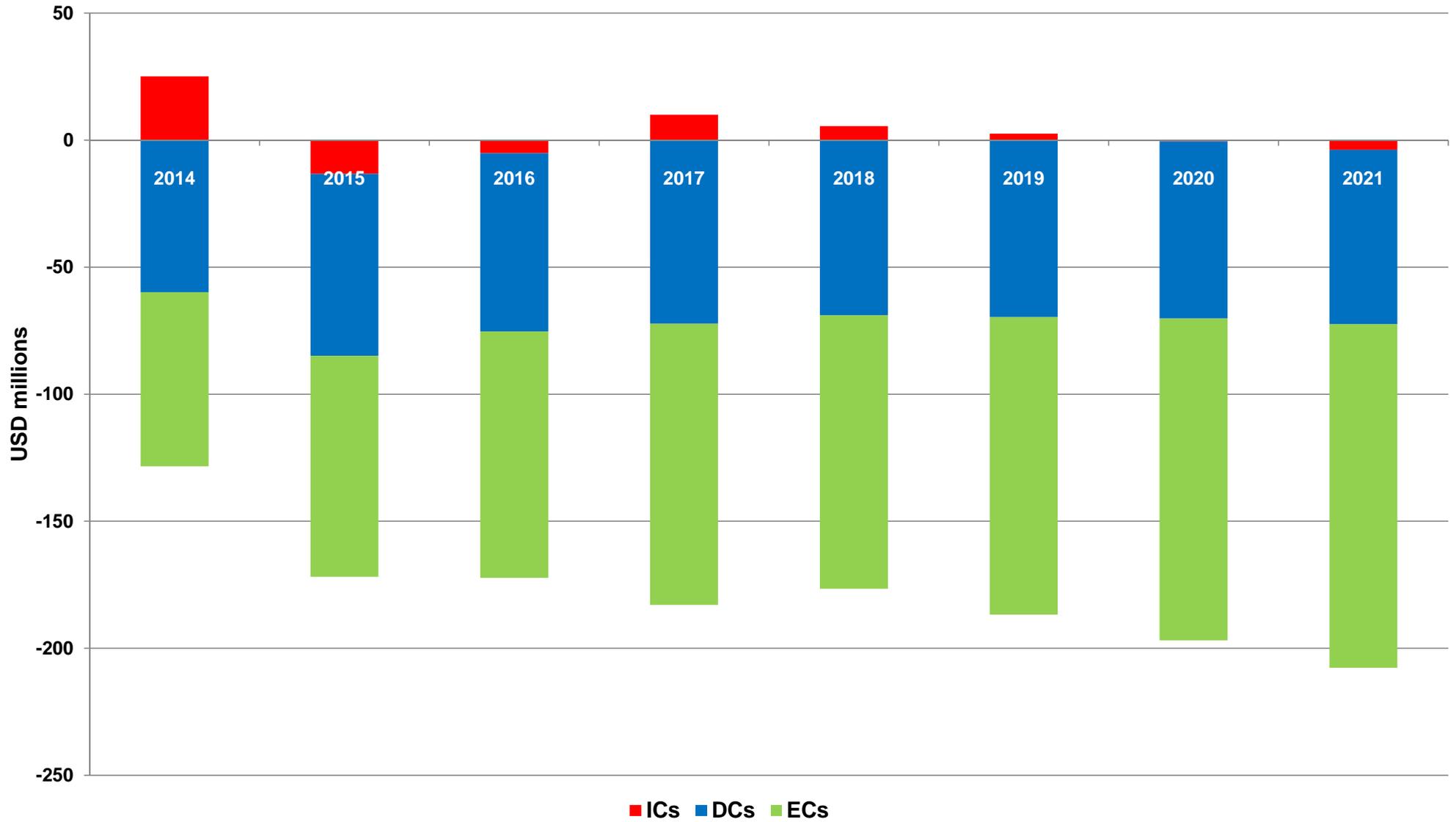
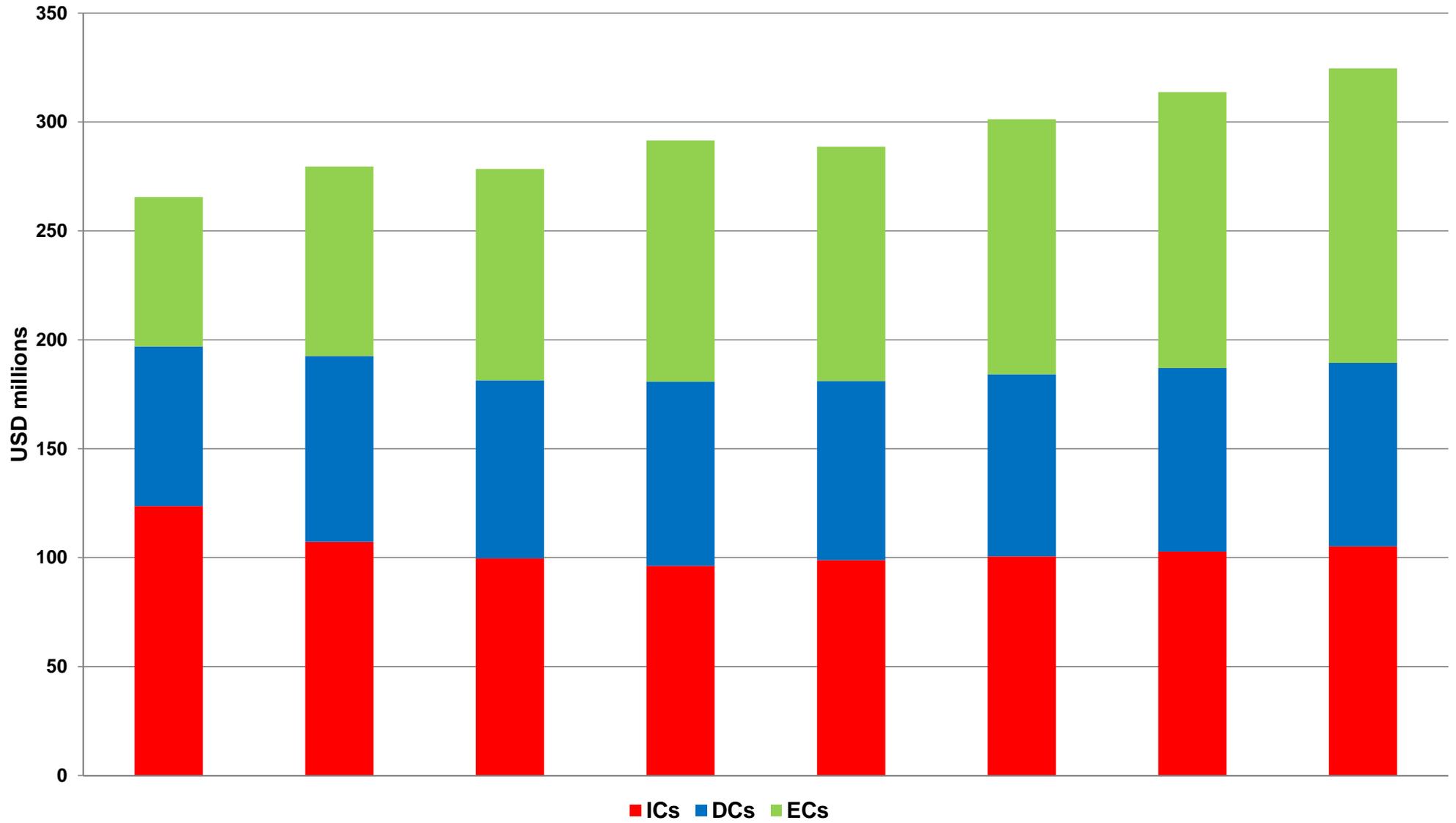
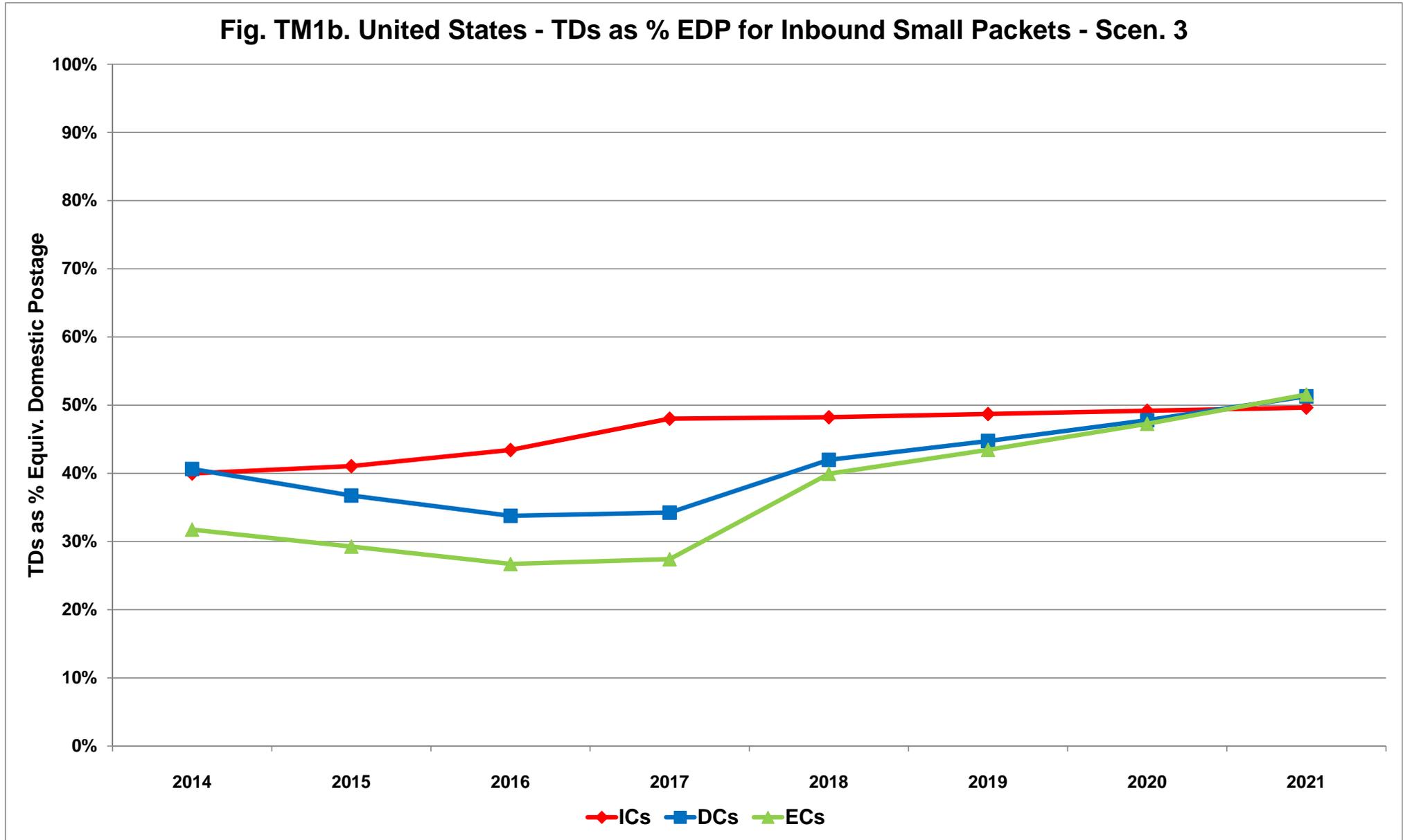
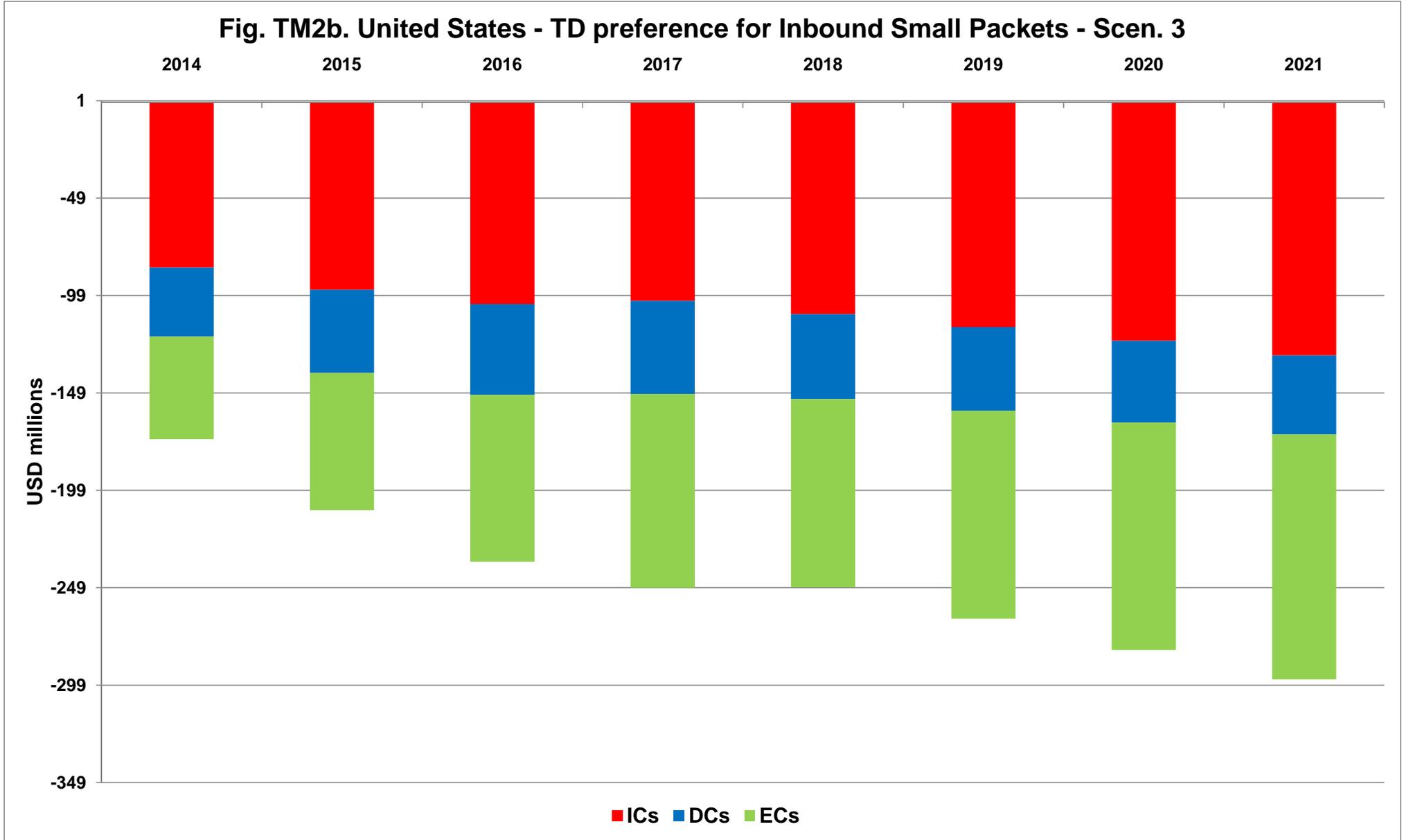
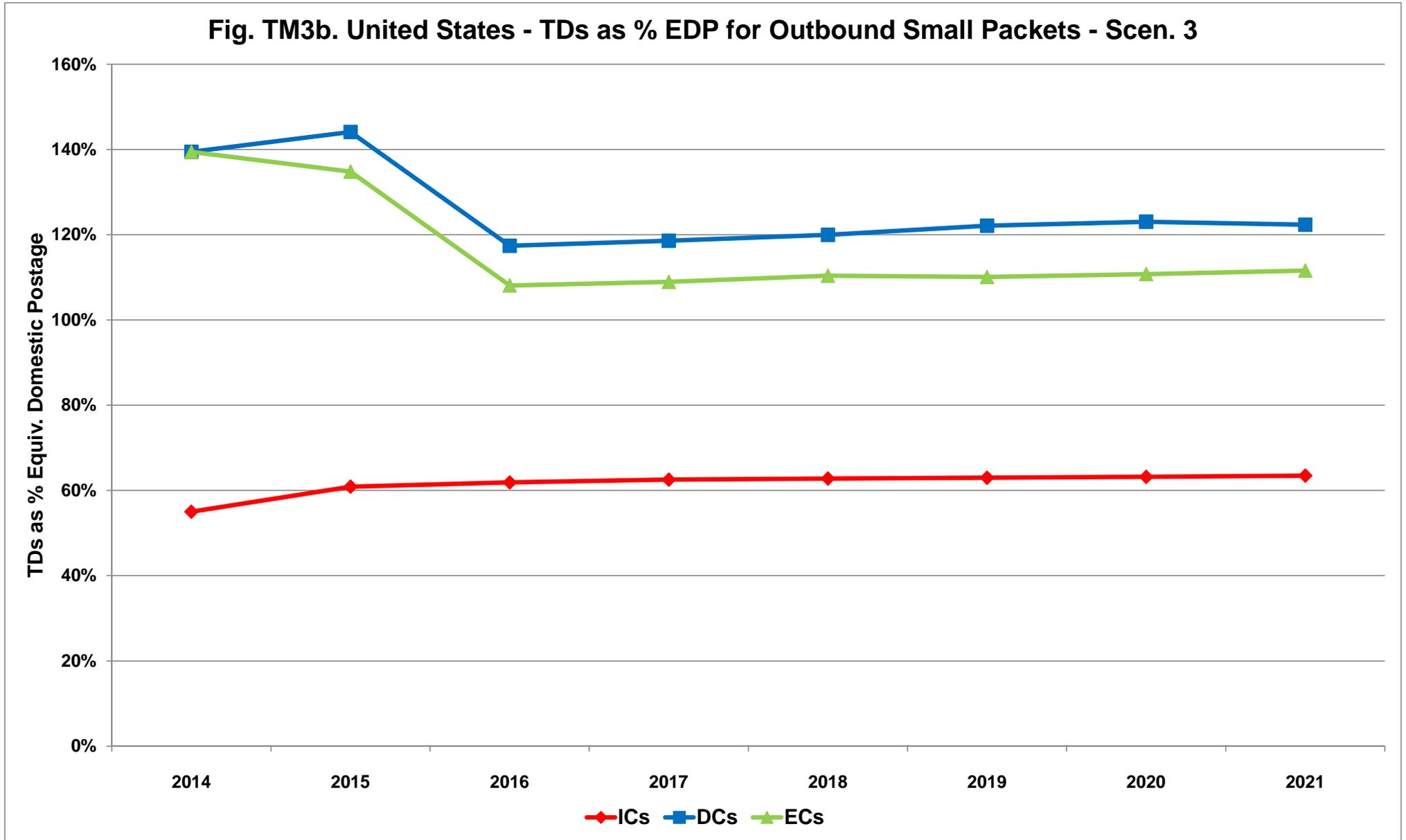


Fig. TM6a. United States - Total Financial Transfers for Letter Post - Scen. 3









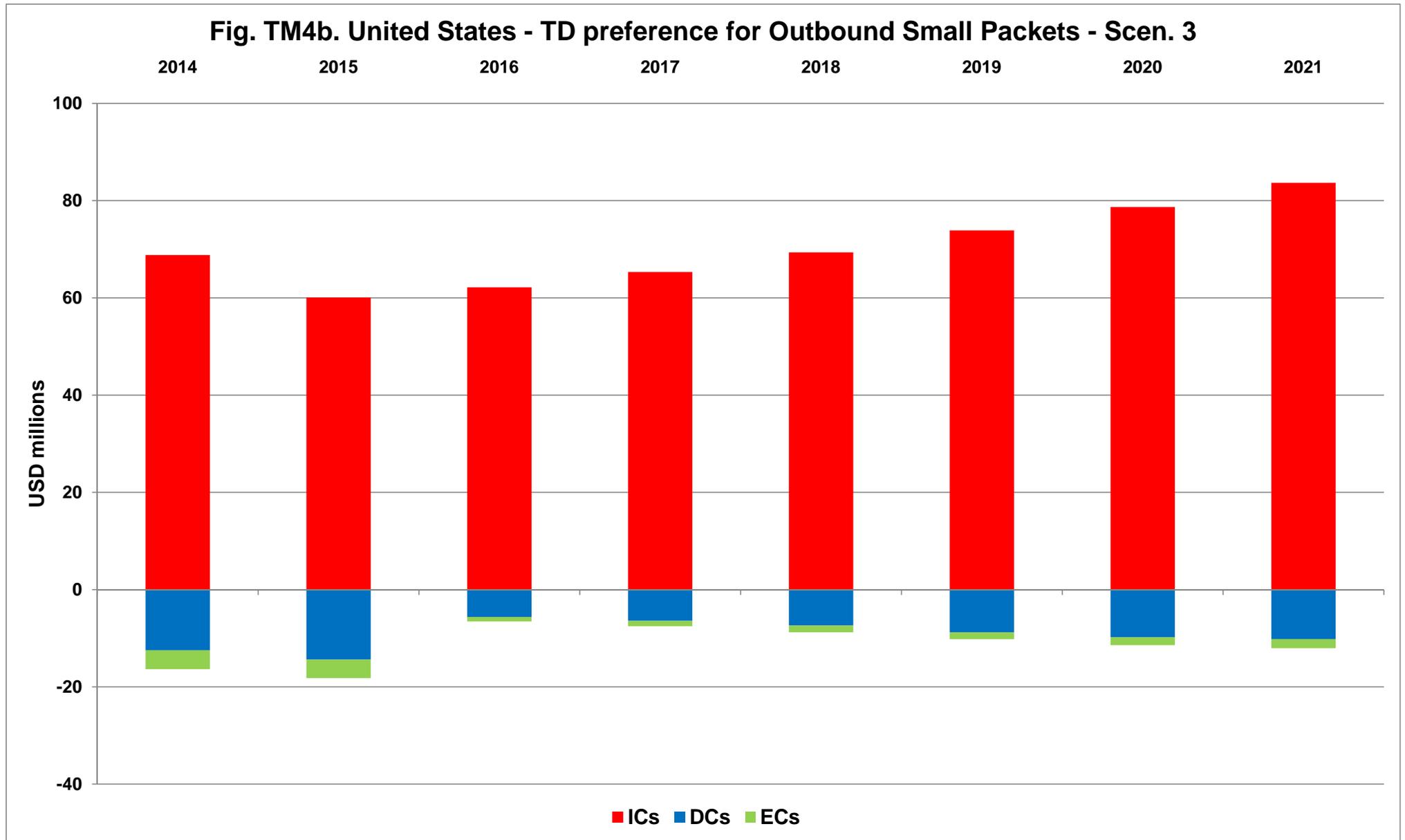


Fig. TM5b. United States - Net Financial Transfers for Small Packets - Scen. 3

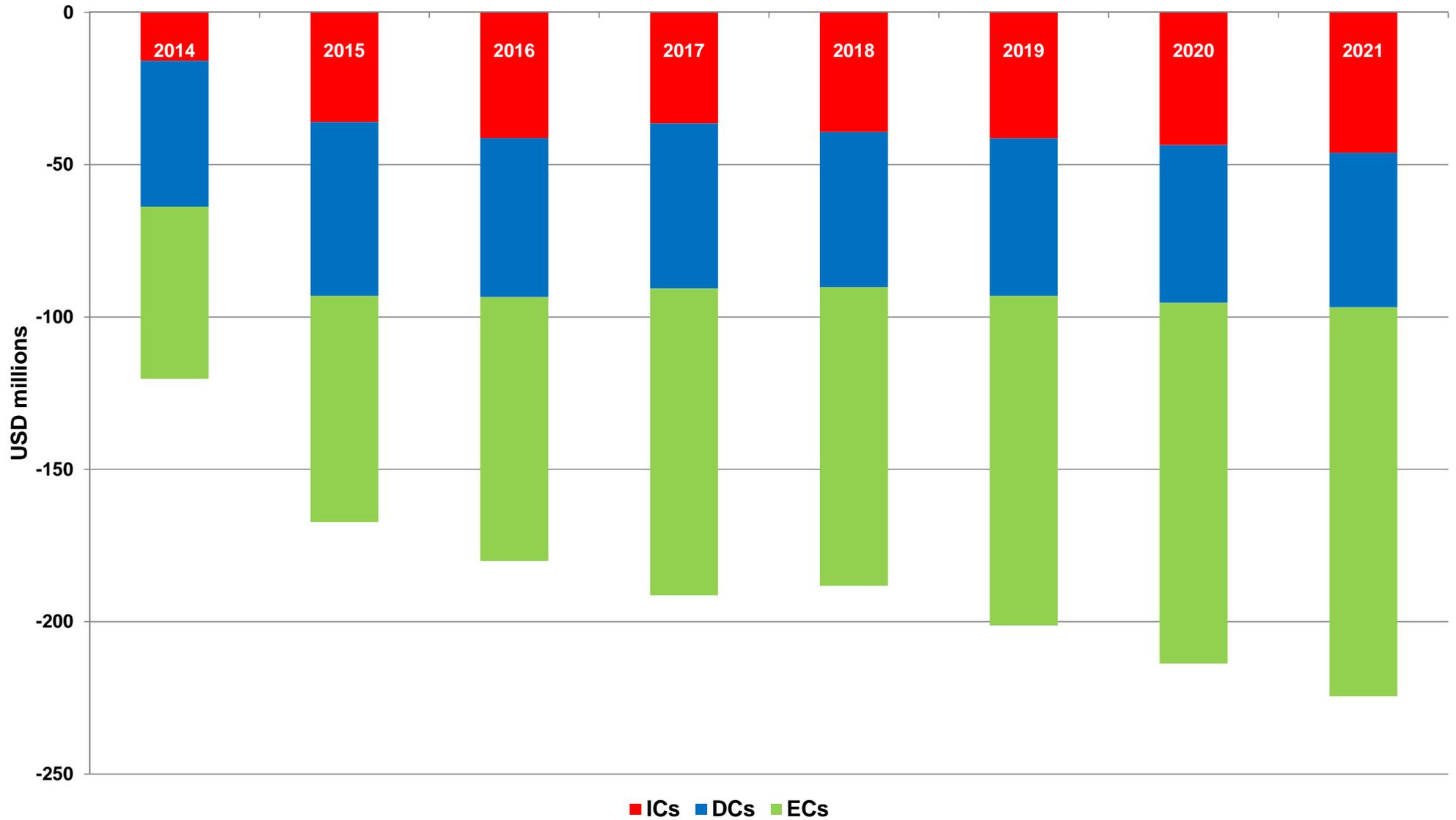


Fig. TM6b. United States - Total Financial Transfers for Small Packets - Scen. 3

